FULL COMBINED RESULTS OF TEMPLATE SEARCH 10/683821

? logon

```
CORE1 is set ON as an alias for 9,15,160,148,275,610,810
CORE2 is set ON as an alias for 20,624,621,636,613,634,813
FINANCE is set ON as an alias for 608,625,268,626,267
NFTEXT is set ON as an alias for 2,35,65,99,256,474,475,583, 139
INSURANCEFTEXT is set ON as an alias for 625,637
INSURANCEFTEXT is set ON as an alias for
625,637,714,725,492,704,713,387,471,638,641,640,494,735,631,715,702,633,70-
3,756,711,757,477,710
INSURANCEABS is set ON as an alias for 169
HILIGHT set on as ''  ''
```

? b core1

```
SYSTEM:OS  - DIALOG OneSearch
  File   9:Business & Industry(R) Jul/1994-2010/Jan 16
         (c) 2010 Gale/Cengage
  File  15:ABI/Inform(R) 1971-2010/Jan 16
         (c) 2010 ProQuest Info&Learning
  File 160:Gale Group PROMT(R) 1972-1989
         (c) 1999 The Gale Group
  File 148:Gale Group Trade & Industry DB 1976-2010/Jan 16
         (c) 2010 Gale/Cengage
*File 148: CURRENT feature not working. See HELP NEWS148.
  File 275:Gale Group Computer DB(TM) 1983-2010/Dec 11
         (c) 2010 Gale/Cengage
  File 610:Business Wire 1999-2010/Jan 17
         (c) 2010 Business Wire.
*File 610: contains data from 3/99 forward.
 For archive data (1986-2/99) see File 810.
  File 810:Business Wire 1986-1999/Feb 28
         (c) 1999 Business Wire
*File 810: contains data from 1986-1999.
 See File 610 for current data.

      Set  Items  Description
      ---  -----  -----------
```

? s reliability (5n) factor?

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
           30598  RELIABILITY
          231774  FACTOR?
             448  RELIABILITY (5N) FACTOR?

 15: ABI/Inform(R)_1971-2010/Jan 16
          118740  RELIABILITY
          832544  FACTOR?
            3954  RELIABILITY (5N) FACTOR?
```

```
160: Gale Group PROMT(R)_1972-1989
            9047  RELIABILITY
           55653  FACTOR?
             105  RELIABILITY (5N) FACTOR?

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
          291866  RELIABILITY
         1932183  FACTOR?
            3827  RELIABILITY (5N) FACTOR?

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
           48410  RELIABILITY
          111365  FACTOR?
             741  RELIABILITY (5N) FACTOR?

610: Business Wire_1999-2010/Jan 17
           85701  RELIABILITY
          587558  FACTOR?
             601  RELIABILITY (5N) FACTOR?

810: Business Wire_1986-1999/Feb 28
           23931  RELIABILITY
           92273  FACTOR?
             210  RELIABILITY (5N) FACTOR?

TOTAL: FILES 9,15,160 and ...
          608293  RELIABILITY
         3843350  FACTOR?
      S1    9886  RELIABILITY (5N) FACTOR?
```

? s reliability

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
           30598  RELIABILITY

 15: ABI/Inform(R)_1971-2010/Jan 16
          118740  RELIABILITY

160: Gale Group PROMT(R)_1972-1989
            9047  RELIABILITY

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
          291866  RELIABILITY

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
           48410  RELIABILITY

610: Business Wire_1999-2010/Jan 17
           85701  RELIABILITY

810: Business Wire_1986-1999/Feb 28
           23931  RELIABILITY

TOTAL: FILES 9,15,160 and ...
      S2  608293  RELIABILITY
```

? s bargain??? (10n) (AGREEMENT or deal or auction)

Processing

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
          21536  BARGAIN???
         334250  AGREEMENT
         524758  DEAL
          30122  AUCTION
           2036  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

 15: ABI/Inform(R)_1971-2010/Jan 16
          75114  BARGAIN???
         437085  AGREEMENT
         682790  DEAL
          58811  AUCTION
           5524  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

160: Gale Group PROMT(R)_1972-1989
           3411  BARGAIN???
          49782  DEAL
          67368  AGREEMENT
           1487  AUCTION
            286  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
         107957  BARGAIN???
         980352  DEAL
        1272294  AGREEMENT
         132075  AUCTION
           8791  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
          12597  BARGAIN???
         142776  DEAL
         196110  AGREEMENT
          10202  AUCTION
            335  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

610: Business Wire_1999-2010/Jan 17
           6679  BARGAIN???
          69198  DEAL
         270182  AGREEMENT
          25246  AUCTION
            848  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

810: Business Wire_1986-1999/Feb 28
           3157  BARGAIN???
          20576  DEAL
         154419  AGREEMENT
           6073  AUCTION
            330  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

TOTAL: FILES 9,15,160 and ...
         230451  BARGAIN???
        2731708  AGREEMENT
        2470232  DEAL
         264016  AUCTION
      S3  18150  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
```

? s (BINDING or bound) (10n) BARGAIN (10n) PAYMENT

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
           10555  BARGAIN
           11583  BINDING
           18389  BOUND
          121707  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

 15: ABI/Inform(R)_1971-2010/Jan 16
           32421  BARGAIN
           40999  BINDING
           74403  BOUND
          221087  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

160: Gale Group PROMT(R)_1972-1989
            1229  BARGAIN
            2368  BINDING
            2260  BOUND
           10951  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
           50668  BARGAIN
           62210  BINDING
           90667  BOUND
          466369  PAYMENT
               1  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
            9737  BARGAIN
            4487  BINDING
           13251  BOUND
           28822  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

610: Business Wire_1999-2010/Jan 17
            2257  BARGAIN
            9962  BINDING
            6432  BOUND
          114790  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

810: Business Wire_1986-1999/Feb 28
            1501  BARGAIN
            3745  BINDING
            2848  BOUND
           33929  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

TOTAL: FILES 9,15,160 and ...
          135354  BINDING
          208250  BOUND
          108368  BARGAIN
          997655  PAYMENT
      S4       1  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
```

? s ROUND(3n) ROUND

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
```

```
           81129  ROUND
           81129  ROUND
             565  ROUND(3N) ROUND

 15: ABI/Inform(R)_1971-2010/Jan 16
          161331  ROUND
          161331  ROUND
            1736  ROUND(3N) ROUND

160: Gale Group PROMT(R)_1972-1989
            6641  ROUND
            6641  ROUND
              42  ROUND(3N) ROUND

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
          325087  ROUND
          325087  ROUND
            3429  ROUND(3N) ROUND

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
           32560  ROUND
           32560  ROUND
             341  ROUND(3N) ROUND

610: Business Wire_1999-2010/Jan 17
           44863  ROUND
           44863  ROUND
             675  ROUND(3N) ROUND

810: Business Wire_1986-1999/Feb 28
           16566  ROUND
           16566  ROUND
             179  ROUND(3N) ROUND

TOTAL: FILES 9,15,160 and ...
          668177  ROUND
          668177  ROUND
      S5    6967  ROUND(3N) ROUND
```

? s single () offer

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
          244362  SINGLE
          445320  OFFER
              31  SINGLE () OFFER

 15: ABI/Inform(R)_1971-2010/Jan 16
          632597  SINGLE
          726724  OFFER
              77  SINGLE () OFFER

160: Gale Group PROMT(R)_1972-1989
           51856  SINGLE
           77891  OFFER
               4  SINGLE () OFFER

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
         1192476  SINGLE
         1926845  OFFER
```

```
            102  SINGLE () OFFER

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
         255274  SINGLE
         263392  OFFER
              9  SINGLE () OFFER

610: Business Wire_1999-2010/Jan 17
         230008  SINGLE
         385617  OFFER
             11  SINGLE () OFFER

810: Business Wire_1986-1999/Feb 28
          82552  SINGLE
         125744  OFFER
              2  SINGLE () OFFER

TOTAL: FILES 9,15,160 and ...
        2689125  SINGLE
        3951533  OFFER
      S6    236  SINGLE () OFFER
```

? s round (5n) offer (10n) counteroffer

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
            415  COUNTEROFFER
          81129  ROUND
         445320  OFFER
              0  ROUND (5N) OFFER (10N) COUNTEROFFER

 15: ABI/Inform(R)_1971-2010/Jan 16
            634  COUNTEROFFER
         161331  ROUND
         726724  OFFER
              1  ROUND (5N) OFFER (10N) COUNTEROFFER

160: Gale Group PROMT(R)_1972-1989
             85  COUNTEROFFER
           6641  ROUND
          77891  OFFER
              0  ROUND (5N) OFFER (10N) COUNTEROFFER

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
            993  COUNTEROFFER
         325087  ROUND
        1926845  OFFER
              0  ROUND (5N) OFFER (10N) COUNTEROFFER

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
             67  COUNTEROFFER
          32560  ROUND
         263392  OFFER
              0  ROUND (5N) OFFER (10N) COUNTEROFFER

610: Business Wire_1999-2010/Jan 17
             38  COUNTEROFFER
          44863  ROUND
         385617  OFFER
              0  ROUND (5N) OFFER (10N) COUNTEROFFER
```

```
810: Business Wire_1986-1999/Feb 28
               13  COUNTEROFFER
            16566  ROUND
           125744  OFFER
                0  ROUND (5N) OFFER (10N) COUNTEROFFER

TOTAL: FILES 9,15,160 and ...
           668177  ROUND
          3951533  OFFER
             2245  COUNTEROFFER
      S7        1  ROUND (5N) OFFER (10N) COUNTEROFFER
```

? s predetermine??? (5n) criterion

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
             2924  PREDETERMINE???
             3714  CRITERION
                0  PREDETERMINE??? (5N) CRITERION

 15: ABI/Inform(R)_1971-2010/Jan 16
            17884  PREDETERMINE???
            34265  CRITERION
               41  PREDETERMINE??? (5N) CRITERION

160: Gale Group PROMT(R)_1972-1989
              518  CRITERION
              976  PREDETERMINE???
                0  PREDETERMINE??? (5N) CRITERION

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
            20049  PREDETERMINE???
            27011  CRITERION
               18  PREDETERMINE??? (5N) CRITERION

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
             3151  PREDETERMINE???
             3598  CRITERION
                2  PREDETERMINE??? (5N) CRITERION

610: Business Wire_1999-2010/Jan 17
             1967  PREDETERMINE???
             1740  CRITERION
                0  PREDETERMINE??? (5N) CRITERION

810: Business Wire_1986-1999/Feb 28
              729  PREDETERMINE???
              648  CRITERION
                1  PREDETERMINE??? (5N) CRITERION

TOTAL: FILES 9,15,160 and ...
            47680  PREDETERMINE???
            71494  CRITERION
      S8       62  PREDETERMINE??? (5N) CRITERION
```

? s au=burchetta,j?

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
>>>Prefix "AU" is undefined
               0  AU=BURCHETTA,J?

 15: ABI/Inform(R)_1971-2010/Jan 16
               0  AU=BURCHETTA,J?

160: Gale Group PROMT(R)_1972-1989
               0  AU=BURCHETTA,J?

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
               0  AU=BURCHETTA,J?

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               0  AU=BURCHETTA,J?

610: Business Wire_1999-2010/Jan 17
               0  AU=BURCHETTA,J?

810: Business Wire_1986-1999/Feb 28
>>>Prefix "AU" is undefined
               0  AU=BURCHETTA,J?

TOTAL: FILES 9,15,160 and ...
      S9       0  AU=BURCHETTA,J?
```

? s au=brofman, c?

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
>>>Prefix "AU" is undefined
               0  AU=BROFMAN, C?

 15: ABI/Inform(R)_1971-2010/Jan 16
               0  AU=BROFMAN, C?

160: Gale Group PROMT(R)_1972-1989
               0  AU=BROFMAN, C?

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
               0  AU=BROFMAN, C?

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               0  AU=BROFMAN, C?

610: Business Wire_1999-2010/Jan 17
               0  AU=BROFMAN, C?

810: Business Wire_1986-1999/Feb 28
>>>Prefix "AU" is undefined
               0  AU=BROFMAN, C?

TOTAL: FILES 9,15,160 and ...
     S10       0  AU=BROFMAN, C?
```

? s pd>19980806

Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
        3014933  PD>19980806

 15: ABI/Inform(R)_1971-2010/Jan 16
        4060790  PD>19980806

160: Gale Group PROMT(R)_1972-1989
              0  PD>19980806

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
Processing
Processing
       14270282  PD>19980806

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
        1423572  PD>19980806

610: Business Wire_1999-2010/Jan 17
        2227409  PD>19980806

810: Business Wire_1986-1999/Feb 28
          95689  PD>19980806

TOTAL: FILES 9,15,160 and ...
     S1125092675  PD>19980806
```

? s s1 or s2

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
            448  S1
          30598  S2
          30598  S1 OR S2

 15: ABI/Inform(R)_1971-2010/Jan 16
           3954  S1
         118740  S2
         118740  S1 OR S2

160: Gale Group PROMT(R)_1972-1989
            105  S1
           9047  S2
           9047  S1 OR S2

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
           3827  S1
         291866  S2
         291866  S1 OR S2
```

```
275: Gale Group Computer DB(TM)_1983-2010/Dec 11
              741  S1
            48410  S2
            48410  S1 OR S2

610: Business Wire_1999-2010/Jan 17
              601  S1
            85701  S2
            85701  S1 OR S2

810: Business Wire_1986-1999/Feb 28
              210  S1
            23931  S2
            23931  S1 OR S2

TOTAL: FILES 9,15,160 and ...
             9886  S1
           608293  S2
     S12   608293  S1 OR S2
```

? s s3 and s4

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
                0  S4
             2036  S3
                0  S3 AND S4

 15: ABI/Inform(R)_1971-2010/Jan 16
                0  S4
             5524  S3
                0  S3 AND S4

160: Gale Group PROMT(R)_1972-1989
                0  S4
              286  S3
                0  S3 AND S4

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
                1  S4
             8791  S3
                0  S3 AND S4

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
                0  S4
              335  S3
                0  S3 AND S4

610: Business Wire_1999-2010/Jan 17
                0  S4
              848  S3
                0  S3 AND S4

810: Business Wire_1986-1999/Feb 28
                0  S4
              330  S3
                0  S3 AND S4

TOTAL: FILES 9,15,160 and ...
            18150  S3
```

```
               1  S4
     S13       0  S3 AND S4
```

? s s4 and s5

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
               0  S4
             565  S5
               0  S4 AND S5

 15: ABI/Inform(R)_1971-2010/Jan 16
               0  S4
            1736  S5
               0  S4 AND S5

160: Gale Group PROMT(R)_1972-1989
               0  S4
              42  S5
               0  S4 AND S5

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
               1  S4
            3429  S5
               0  S4 AND S5

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               0  S4
             341  S5
               0  S4 AND S5

610: Business Wire_1999-2010/Jan 17
               0  S4
             675  S5
               0  S4 AND S5

810: Business Wire_1986-1999/Feb 28
               0  S4
             179  S5
               0  S4 AND S5

TOTAL: FILES 9,15,160 and ...
               1  S4
            6967  S5
     S14       0  S4 AND S5
```

? s s6 and s7 and s8

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
               0  S8
               0  S7
              31  S6
               0  S6 AND S7 AND S8

 15: ABI/Inform(R)_1971-2010/Jan 16
               1  S7
              41  S8
```

```
             77  S6
              0  S6 AND S7 AND S8

160: Gale Group PROMT(R)_1972-1989
              0  S8
              0  S7
              4  S6
              0  S6 AND S7 AND S8

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
              0  S7
             18  S8
            102  S6
              0  S6 AND S7 AND S8

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
              0  S7
              2  S8
              9  S6
              0  S6 AND S7 AND S8

610: Business Wire_1999-2010/Jan 17
              0  S8
              0  S7
             11  S6
              0  S6 AND S7 AND S8

810: Business Wire_1986-1999/Feb 28
              0  S7
              1  S8
              2  S6
              0  S6 AND S7 AND S8

TOTAL: FILES 9,15,160 and ...
            236  S6
              1  S7
             62  S8
     S15      0  S6 AND S7 AND S8
```

? s s12 and s15

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
              0  S15
          30598  S12
              0  S12 AND S15

 15: ABI/Inform(R)_1971-2010/Jan 16
              0  S15
         118740  S12
              0  S12 AND S15

160: Gale Group PROMT(R)_1972-1989
              0  S15
           9047  S12
              0  S12 AND S15

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
              0  S15
         291866  S12
```

```
               0  S12 AND S15

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               0  S15
           48410  S12
               0  S12 AND S15

610: Business Wire_1999-2010/Jan 17
               0  S15
           85701  S12
               0  S12 AND S15

810: Business Wire_1986-1999/Feb 28
               0  S15
           23931  S12
               0  S12 AND S15

TOTAL: FILES 9,15,160 and ...
          608293  S12
               0  S15
     S16       0  S12 AND S15
```

? ds

```
Set   File    Items   Description
         9      448
        15     3954
       160      105
       148     3827
       275      741
       610      601
       810      210
S1             9886   RELIABILITY (5N) FACTOR?
         9    30598
        15   118740
       160     9047
       148   291866
       275    48410
       610    85701
       810    23931
S2           608293   RELIABILITY
         9     2036
        15     5524
       160      286
       148     8791
       275      335
       610      848
       810      330
S3            18150   BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
         9        0
        15        0
       160        0
       148        1
       275        0
       610        0
       810        0
S4                1   (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
         9      565
        15     1736
        160        42
        148      3429
        275       341
        610       675
        810       179
S5             6967   ROUND(3N) ROUND
          9        31
         15        77
        160         4
        148       102
        275         9
        610        11
        810         2
S6              236   SINGLE () OFFER
          9         0
         15         1
        160         0
        148         0
        275         0
        610         0
        810         0
S7                1   ROUND (5N) OFFER (10N) COUNTEROFFER
          9         0
         15        41
        160         0
        148        18
        275         2
        610         0
        810         1
S8               62   PREDETERMINE??? (5N) CRITERION
          9         0
         15         0
        160         0
        148         0
        275         0
        610         0
        810         0
S9                0   AU=BURCHETTA,J?
          9         0
         15         0
        160         0
        148         0
        275         0
        610         0
        810         0
S10               0   AU=BROFMAN, C?
          9   3014933
         15   4060790
        160         0
        148  14270282
        275   1423572
        610   2227409
        810     95689
S11        25092675   PD>19980806
          9     30598
         15    118740
        160      9047
        148    291866
        275     48410
        610     85701
        810     23931
S12          608293   S1 OR S2
```

```
         9         0
        15         0
       160         0
       148         0
       275         0
       610         0
       810         0
S13                0   S3 AND S4
         9         0
        15         0
       160         0
       148         0
       275         0
       610         0
       810         0
S14                0   S4 AND S5
         9         0
        15         0
       160         0
       148         0
       275         0
       610         0
       810         0
S15                0   S6 AND S7 AND S8
         9         0
        15         0
       160         0
       148         0
       275         0
       610         0
       810         0
S16                0   S12 AND S15
```

? s predetermine??? (5n) (criteria or criterion)

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
            2924  PREDETERMINE???
           32779  CRITERIA
            3714  CRITERION
              53  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

 15: ABI/Inform(R)_1971-2010/Jan 16
           17884  PREDETERMINE???
          181922  CRITERIA
           34265  CRITERION
             505  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

160: Gale Group PROMT(R)_1972-1989
             976  PREDETERMINE???
            4228  CRITERIA
             518  CRITERION
               6  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
           20049  PREDETERMINE???
          277664  CRITERIA
           27011  CRITERION
             475  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
```

```
275: Gale Group Computer DB(TM)_1983-2010/Dec 11
            3151  PREDETERMINE???
           27206  CRITERIA
            3598  CRITERION
              63  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

610: Business Wire_1999-2010/Jan 17
            1967  PREDETERMINE???
           81628  CRITERIA
            1740  CRITERION
              83  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

810: Business Wire_1986-1999/Feb 28
             729  PREDETERMINE???
           18307  CRITERIA
             648  CRITERION
              17  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

TOTAL: FILES 9,15,160 and ...
           47680  PREDETERMINE???
          623734  CRITERIA
           71494  CRITERION
     S17    1202  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
```

? s s5 and s3 and s12 and s17

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
              53  S17
             565  S5
            2036  S3
           30598  S12
               0  S5 AND S3 AND S12 AND S17

 15: ABI/Inform(R)_1971-2010/Jan 16
             505  S17
            1736  S5
            5524  S3
          118740  S12
               0  S5 AND S3 AND S12 AND S17

160: Gale Group PROMT(R)_1972-1989
               6  S17
              42  S5
             286  S3
            9047  S12
               0  S5 AND S3 AND S12 AND S17

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
             475  S17
            3429  S5
            8791  S3
          291866  S12
               0  S5 AND S3 AND S12 AND S17

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
              63  S17
             335  S3
             341  S5
           48410  S12
```

```
                0  S5 AND S3 AND S12 AND S17

610: Business Wire_1999-2010/Jan 17
               83  S17
              675  S5
              848  S3
            85701  S12
                0  S5 AND S3 AND S12 AND S17

810: Business Wire_1986-1999/Feb 28
               17  S17
              179  S5
              330  S3
            23931  S12
                0  S5 AND S3 AND S12 AND S17

TOTAL: FILES 9,15,160 and ...
             6967  S5
            18150  S3
           608293  S12
             1202  S17
     S18        0  S5 AND S3 AND S12 AND S17
```

? s s5 and s17

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
               53  S17
              565  S5
                0  S5 AND S17

 15: ABI/Inform(R)_1971-2010/Jan 16
              505  S17
             1736  S5
                0  S5 AND S17

160: Gale Group PROMT(R)_1972-1989
                6  S17
               42  S5
                0  S5 AND S17

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
              475  S17
             3429  S5
                0  S5 AND S17

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               63  S17
              341  S5
                0  S5 AND S17

610: Business Wire_1999-2010/Jan 17
               83  S17
              675  S5
                0  S5 AND S17

810: Business Wire_1986-1999/Feb 28
               17  S17
              179  S5
                0  S5 AND S17
```

```
TOTAL: FILES 9,15,160 and ...
            6967  S5
            1202  S17
     S19       0  S5 AND S17
```

? s s3 and s17

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
              53  S17
            2036  S3
               0  S3 AND S17

 15: ABI/Inform(R)_1971-2010/Jan 16
             505  S17
            5524  S3
               2  S3 AND S17

160: Gale Group PROMT(R)_1972-1989
               6  S17
             286  S3
               0  S3 AND S17

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
             475  S17
            8791  S3
               1  S3 AND S17

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
              63  S17
             335  S3
               0  S3 AND S17

610: Business Wire_1999-2010/Jan 17
              83  S17
             848  S3
               0  S3 AND S17

810: Business Wire_1986-1999/Feb 28
              17  S17
             330  S3
               0  S3 AND S17

TOTAL: FILES 9,15,160 and ...
           18150  S3
            1202  S17
     S20       3  S3 AND S17
```

? s s12 and s17

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
              53  S17
           30598  S12
               5  S12 AND S17

 15: ABI/Inform(R)_1971-2010/Jan 16
```

```
              505  S17
           118740  S12
               82  S12 AND S17

160: Gale Group PROMT(R)_1972-1989
                6  S17
             9047  S12
                0  S12 AND S17

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
              475  S17
           291866  S12
               57  S12 AND S17

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               63  S17
            48410  S12
                3  S12 AND S17

610: Business Wire_1999-2010/Jan 17
               83  S17
            85701  S12
                4  S12 AND S17

810: Business Wire_1986-1999/Feb 28
               17  S17
            23931  S12
                0  S12 AND S17

TOTAL: FILES 9,15,160 and ...
           608293  S12
             1202  S17
     S21      151  S12 AND S17
```

? s s21 and s20

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
                0  S20
                5  S21
                0  S21 AND S20

 15: ABI/Inform(R)_1971-2010/Jan 16
                2  S20
               82  S21
                0  S21 AND S20

160: Gale Group PROMT(R)_1972-1989
                0  S20
                0  S21
                0  S21 AND S20

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
                1  S20
               57  S21
                0  S21 AND S20

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
                0  S20
                3  S21
               0  S21 AND S20

610: Business Wire_1999-2010/Jan 17
               0  S20
               4  S21
               0  S21 AND S20

810: Business Wire_1986-1999/Feb 28
               0  S20
               0  S21
               0  S21 AND S20

TOTAL: FILES 9,15,160 and ...
             151  S21
               3  S20
     S22       0  S21 AND S20
```

? dr s21

```
>>>'21' valid only in keyword format
```

? rd s21

```
     S23     142  RD S21  (unique items)
```

? rd s20

```
     S24       3  RD S20  (unique items)
```

? t /6,k/all

Dialog eLink: USPTO Full Text Retrieval Options

24/6,K/1 (Item 1 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00805208 94-54600

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Three decades of experience with the Equal Pay Act

Fall 1993 **Length:** 16 Pages
Word Count: 6638
Text:

...advancement and reward for merit and include a process for systematically evaluating employees according to **predetermined criteria** (Maxwell v. City of Tucson, 1986). A merit system will fail as a defense if...bona fide job classification systems (Corning Glass Works v. Brennan, 1974). Adherence to a collective **bargaining agreement** has not been ruled an accepted defense for unequal pay (Blume v. Leake, 1985). Similarly...

Dialog eLink: USPTO Full Text Retrieval Options

24/6,K/2 (Item 2 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00723611 93-72832

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Strategy and Tactics in Dealing With Teacher Unions

Fall 1991 **Length:** 11 Pages
Word Count: 4665
Text:

...Teachers (AFT) contracts with their own staff unions. For example, the NEA has a collective **bargaining agreement** with the NEA Staff Organization (NEASO). One might suppose that since the NEA is always... leads to either a specified racial proportion of personnel, or a proportion that meets some **predetermined criterion**. Requiring that 10 percent of the teachers be black or that five percent of admissions...

24/6,K/3 (Item 1 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
(c) 2010 Gale/Cengage. All rights reserved.

0019942697 **Supplier Number:** 78680931 (USE FORMAT 7 OR 9 FOR FULL TEXT)

AWAs: Changing The Structure Of Wages?(Australian Workplace Agreements)(Statistical Data Included)

August , 2001
Word Count: 8812 **Line Count:** 00760

...this use of AWAs often occurs in sectors where employees do not have a great **deal** of **bargaining** power.

In addition to the differences in the incidence and quantum of wage increases between...

...a system that provides for increases to an individual '... based on their achievement of some **predetermined** output **criteria** that are set by managers for the individual' (Sutcliffe and Callus, 1994:142). An example...

? s s23 not s11

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
               5  S23
         3014933  S11
               0  S23 NOT S11

 15: ABI/Inform(R)_1971-2010/Jan 16
              82  S23
         4060790  S11
              32  S23 NOT S11

160: Gale Group PROMT(R)_1972-1989
               0  S23
               0  S11
               0  S23 NOT S11

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
              53  S23
        14270282  S11
              14  S23 NOT S11

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               1  S23
         1423572  S11
               0  S23 NOT S11

610: Business Wire_1999-2010/Jan 17
               1  S23
         2227409  S11
               0  S23 NOT S11

810: Business Wire_1986-1999/Feb 28
               0  S23
           95689  S11
               0  S23 NOT S11

TOTAL: FILES 9,15,160 and ...
             142  S23
        25092675  S11
     S25      46  S23 NOT S11
```

? rd

```
     S26      46  RD  (unique items)
```

? t /6/all

Dialog eLink: USPTO Full Text Retrieval Options

26/6/1 (Item 1 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)

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02277127 86921964

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Tolerance requirement general theory and automated task difficulty assessment

1998

Word Count: 3697

Dialog eLink: USPTO Full Text Retrieval Options

26/6/2 (Item 2 from file: 15)

DIALOG(R)File 15: ABI/Inform(R)

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02246239 86926186

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Learning contexts and roles for the learning organization leader

1995

Word Count: 10871

Dialog eLink: USPTO Full Text Retrieval Options

26/6/3 (Item 3 from file: 15)

DIALOG(R)File 15: ABI/Inform(R)

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01691998 03-42988

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Business students and ethics: A meta-analysis

Aug 1998 **Length:** 11 Pages

Word Count: 5027

Dialog eLink: USPTO Full Text Retrieval Options

26/6/4 (Item 4 from file: 15)

DIALOG(R)File 15: ABI/Inform(R)

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01651864 03-02854

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Auditing, assurance, & CSA

Jun 1998 **Length:** 6 Pages

Word Count: 1395

Dialog eLink: USPTO Full Text Retrieval Options

26/6/5 (Item 5 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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01584590 02-35579
****USE FORMAT 7 OR 9 FOR FULL TEXT****
Reengineering: Internal controls are more important than ever before

Winter 1997/1998 **Length:** 9 Pages
Word Count: 4371

Dialog eLink: USPTO Full Text Retrieval Options

26/6/6 (Item 6 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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01561124 02-12113
****USE FORMAT 7 OR 9 FOR FULL TEXT****
A methodology for developing and validating minimum qualifications (MQs)

Winter 1997 **Length:** 15 Pages
Word Count: 4999

Dialog eLink: USPTO Full Text Retrieval Options

26/6/7 (Item 7 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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01422793 00-73780
****USE FORMAT 7 OR 9 FOR FULL TEXT****
Varying methods of state violence

Spring 1997 **Length:** 26 Pages
Word Count: 11693

Dialog eLink: USPTO Full Text Retrieval Options

26/6/8 (Item 8 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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01401339 00052326
****USE FORMAT 7 OR 9 FOR FULL TEXT****
Home monitoring device enhances reliability

Mar 1997 **Length:** 6 Pages

Word Count: 2167

Dialog eLink: USPTO Full Text Retrieval Options

26/6/9 (Item 9 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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01135910 97-85304

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Beyond patient satisfaction

Fall 1995 **Length:** 9 Pages
Word Count: 9077

Dialog eLink: USPTO Full Text Retrieval Options

26/6/10 (Item 10 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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01072033 97-21427

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Future developments in total quality management - What can we learn from the past?

1995 **Length:** 4 Pages
Word Count: 2004

Dialog eLink: USPTO Full Text Retrieval Options

26/6/11 (Item 11 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00992267 96-41660

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Criteria for choosing an accounting model

Mar 1995 **Length:** 10 Pages
Word Count: 6103

Dialog eLink: USPTO Full Text Retrieval Options

26/6/12 (Item 12 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00981388 96-30781

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Z scores - A guide to failure prediction

Feb 1995 **Length:** 2 Pages
Word Count: 1600

Dialog eLink: USPTO Full Text Retrieval Options

26/6/13 (Item 13 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00972521 96-21914

****USE FORMAT 7 OR 9 FOR FULL TEXT****

CREAM: Criteria-Related Employability Assessment Method: A systematic model for employee selection

1994 **Length:** 10 Pages
Word Count: 5087

Dialog eLink: USPTO Full Text Retrieval Options

26/6/14 (Item 14 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00913861 95-63253

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Controlling end-user computing

Sep 1994 **Length:** 4 Pages
Word Count: 3055

Dialog eLink: USPTO Full Text Retrieval Options

26/6/15 (Item 15 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00880274 95-29666

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Evaluating nonprofit programs: Now it's essential

May/Jun 1994 **Length:** 3 Pages
Word Count: 2010

Dialog eLink: USPTO Full Text Retrieval Options

26/6/16 (Item 16 from file: 15)

DIALOG(R)File 15: ABI/Inform(R)
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00879728 95-29120
****USE FORMAT 7 OR 9 FOR FULL TEXT****
Planning just-in-time supply operations: A multiple-case analysis

1994 **Length:** 17 Pages
Word Count: 4556

Dialog eLink: USPTO Full Text Retrieval Options
26/6/17 (Item 17 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
(c) 2010 ProQuest Info&Learning. All rights reserved.

00868312 95-17704
****USE FORMAT 7 OR 9 FOR FULL TEXT****
Transmission access

Spring 1994 **Length:** 18 Pages
Word Count: 9903

Dialog eLink: USPTO Full Text Retrieval Options
26/6/18 (Item 18 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00847391 94-96783
****USE FORMAT 7 OR 9 FOR FULL TEXT****
Quality assurance for a program of comprehensive care for older persons

Summer 1993 **Length:** 22 Pages
Word Count: 8952

Dialog eLink: USPTO Full Text Retrieval Options
26/6/19 (Item 19 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00833845 94-83237
****USE FORMAT 7 OR 9 FOR FULL TEXT****
Evaluating planned change theories

Mar 1994 **Length:** 4 Pages
Word Count: 2477

Dialog eLink: USPTO Full Text Retrieval Options

26/6/20 (Item 20 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00802911 94-52303

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Development of the American Board of Nursing Specialties (1991-1993)

Jan 1994 **Length:** 3 Pages
Word Count: 2257

Dialog eLink: USPTO Full Text Retrieval Options

26/6/21 (Item 21 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00727283 93-76504

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Interviewer Decision Processes and Effectiveness: An Experimental Policy-Capturing Investigation

Summer 1992 **Length:** 28 Pages
Word Count: 9393

Dialog eLink: USPTO Full Text Retrieval Options

26/6/22 (Item 22 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00727249 93-76470

****USE FORMAT 7 OR 9 FOR FULL TEXT****

A Case Study of Hospital Quality Assurance

1992 **Length:** 9 Pages
Word Count: 3706

Dialog eLink: USPTO Full Text Retrieval Options

26/6/23 (Item 23 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00724153 93-73374

****USE FORMAT 7 OR 9 FOR FULL TEXT****

The Impact of Flexible Automation on Business Strategy and Organizational Structure

Jan 1992 **Length:** 26 Pages
Word Count: 10151

Dialog eLink: USPTO Full Text Retrieval Options
26/6/24 (Item 24 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00714349 93-63570
****USE FORMAT 7 OR 9 FOR FULL TEXT****
Cultural diversity's impact on interaction process and performance: Comparing homogeneous and diverse task groups

Jun 1993 **Length:** 13 Pages
Word Count: 4875

Dialog eLink: USPTO Full Text Retrieval Options
26/6/25 (Item 25 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00710646 93-59867
****USE FORMAT 7 OR 9 FOR FULL TEXT****
Rewarding technology

Apr 1993 **Length:** 3 Pages
Word Count: 1942

Dialog eLink: USPTO Full Text Retrieval Options
26/6/26 (Item 26 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00697034 93-46255
****USE FORMAT 7 OR 9 FOR FULL TEXT****
Travel advertising dropped 5% in '91

Winter 1993 **Length:** 1 Pages
Word Count: 7721

Dialog eLink: USPTO Full Text Retrieval Options
26/6/27 (Item 27 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00690348 93-39569

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Utilization care plans and effective patient data management

Spring 1993 **Length:** 19 Pages
Word Count: 6714

Dialog eLink: USPTO Full Text Retrieval Options

26/6/28 (Item 28 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00656527 93-05748

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Methods of Improving Employment Test Critical Scores Derived by Judging Test Content: A Review and Critique

Winter 1992 **Length:** 36 Pages
Word Count: 14925

Dialog eLink: USPTO Full Text Retrieval Options

26/6/29 (Item 29 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00621933 92-37035

****USE FORMAT 7 OR 9 FOR FULL TEXT****

AT&T Takes SS7 Right to Customers

Jun 15, 1992 **Length:** 2 Pages
Word Count: 1156

Dialog eLink: USPTO Full Text Retrieval Options

26/6/30 (Item 30 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00612944 92-28047

****USE FORMAT 7 OR 9 FOR FULL TEXT****

Infrared-Thermographic Inspection Improves Service Reliability

Apr 1992 **Length:** 4 Pages
Word Count: 1700

Dialog eLink: USPTO Full Text Retrieval Options

26/6/31 (Item 31 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00519702 90-45459
McDonald's: A Winner Through Logistics

1990 **Length:** 4 Pages

Dialog eLink: USPTO Full Text Retrieval Options

26/6/32 (Item 32 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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00204464 83-16025
Insurer Capital Needs Under Parameter Uncertainty

Mar 1983 **Length:** 14 Pages

26/6/33 (Item 1 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
(c) 2010 Gale/Cengage. All rights reserved.

10631695 **Supplier Number:** 20650885 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Fountain Fresh To Be Purchased By BetterStuff AG Switzerland

May 29 , 1998
Word Count: 555 **Line Count:** 00050

26/6/34 (Item 2 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
(c) 2010 Gale/Cengage. All rights reserved.

10423271 **Supplier Number:** 21061106 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The role of the buying function in airport retailing.

June-July , 1998
Word Count: 7028 **Line Count:** 00575

26/6/35 (Item 3 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
(c) 2010 Gale/Cengage. All rights reserved.

10294447 **Supplier Number:** 20860224 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Auditing, assurance, & CSA. (control self-assessment)(includes related

articles on CSA approaches, assurance strategies and definition of controls)

June , 1998
Word Count: 2303 **Line Count:** 00191

26/6/36 (Item 4 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
(c) 2010 Gale/Cengage. All rights reserved.

10136325 **Supplier Number:** 20357685 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Randomised controlled trial of clinical outcome after chest radiograph in ambulatory acute lower-respiratory infection in children.

Feb 7 , 1998
Word Count: 3506 **Line Count:** 00288

26/6/37 (Item 5 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
(c) 2010 Gale/Cengage. All rights reserved.

07851843 **Supplier Number:** 16954916 (USE FORMAT 7 OR 9 FOR FULL TEXT)
HAYES AND PROFOUND ANNOUNCE BUNDLING AGREEMENT FOR NEW ONLINE BUSINESS INTELLIGENCE SERVICE

May 15 , 1995
Word Count: 423 **Line Count:** 00043

26/6/38 (Item 6 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
(c) 2010 Gale/Cengage. All rights reserved.

07846525 **Supplier Number:** 16885264 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Standardised patients: as we evaluate, so shall we reap.(teaching medical examiners)

April 15 , 1995
Word Count: 2470 **Line Count:** 00232

26/6/39 (Item 7 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
(c) 2010 Gale/Cengage. All rights reserved.

07707837 **Supplier Number:** 16641866 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Z scores - a guide to failure prediction. (business failure) (Auditing)

Feb , 1995

Word Count: 1548 **Line Count:** 00141

26/6/40 (Item 8 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
(c) 2010 Gale/Cengage. All rights reserved.

07565270 **Supplier Number:** 16374026 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The role of human resource systems in job applicant decision processes.

Fall , 1994
Word Count: 9710 **Line Count:** 00836

26/6/41 (Item 9 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
(c) 2010 Gale/Cengage. All rights reserved.

06809812 **Supplier Number:** 14474467 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Personality and job competences: the criterion-related validity of some personality variables.

Sept , 1993
Word Count: 8927 **Line Count:** 00740

26/6/42 (Item 10 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
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06486669 **Supplier Number:** 13978954 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Nondestructive evaluation of MLCCs. (multilayer ceramic capacitors)

June , 1993
Word Count: 1658 **Line Count:** 00142

26/6/43 (Item 11 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
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05909007 **Supplier Number:** 12413729 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Adapting marketing surveys to individual respondents.

April , 1992
Word Count: 10257 **Line Count:** 00854

26/6/44 (Item 12 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
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05149872 **Supplier Number:** 10665857 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Robots automate lab analysis.

April , 1991
Word Count: 2410 **Line Count:** 00199

26/6/45 (Item 13 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
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02180568 **Supplier Number:** 03452296 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Using the interview in small business.

Oct , 1984
Word Count: 2250 **Line Count:** 00187

26/6/46 (Item 14 from file: 148)
DIALOG(R)File 148: Gale Group Trade & Industry DB
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02033559 **Supplier Number:** 03249469 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Optical emission can end your etch process on time, every time; spectroscopy technique provides reliable endpoint control for semiconductor production.

May , 1984
Word Count: 1738 **Line Count:** 00142

? **ds**

```
Set   File    Items   Description
         9      448
        15     3954
       160      105
       148     3827
       275      741
       610      601
       810      210
S1             9886   RELIABILITY (5N) FACTOR?
         9    30598
        15   118740
       160     9047
       148   291866
       275    48410
       610    85701
       810    23931
S2           608293   RELIABILITY
         9     2036
        15     5524
       160      286
       148     8791
```

```
      275       335
      610       848
      810       330
S3            18150   BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
        9         0
       15         0
      160         0
      148         1
      275         0
      610         0
      810         0
S4                1   (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
        9       565
       15      1736
      160        42
      148      3429
      275       341
      610       675
      810       179
S5             6967   ROUND(3N) ROUND
        9        31
       15        77
      160         4
      148       102
      275         9
      610        11
      810         2
S6              236   SINGLE () OFFER
        9         0
       15         1
      160         0
      148         0
      275         0
      610         0
      810         0
S7                1   ROUND (5N) OFFER (10N) COUNTEROFFER
        9         0
       15        41
      160         0
      148        18
      275         2
      610         0
      810         1
S8               62   PREDETERMINE??? (5N) CRITERION
        9         0
       15         0
      160         0
      148         0
      275         0
      610         0
      810         0
S9                0   AU=BURCHETTA,J?
        9         0
       15         0
      160         0
      148         0
      275         0
      610         0
      810         0
S10               0   AU=BROFMAN, C?
        9   3014933
       15   4060790
      160          0
      148   14270282
      275    1423572
      610    2227409
      810      95689
S11         25092675   PD>19980806
        9      30598
       15     118740
      160       9047
      148     291866
      275      48410
      610      85701
      810      23931
S12           608293   S1 OR S2
        9          0
       15          0
      160          0
      148          0
      275          0
      610          0
      810          0
S13                0   S3 AND S4
        9          0
       15          0
      160          0
      148          0
      275          0
      610          0
      810          0
S14                0   S4 AND S5
        9          0
       15          0
      160          0
      148          0
      275          0
      610          0
      810          0
S15                0   S6 AND S7 AND S8
        9          0
       15          0
      160          0
      148          0
      275          0
      610          0
      810          0
S16                0   S12 AND S15
        9         53
       15        505
      160          6
      148        475
      275         63
      610         83
      810         17
S17             1202   PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
        9          0
       15          0
      160          0
      148          0
      275          0
      610          0
      810          0
S18                0   S5 AND S3 AND S12 AND S17
```

```
          9          0
         15          0
        160          0
        148          0
        275          0
        610          0
        810          0
S19                  0   S5 AND S17
          9          0
         15          2
        160          0
        148          1
        275          0
        610          0
        810          0
S20                  3   S3 AND S17
          9          5
         15         82
        160          0
        148         57
        275          3
        610          4
        810          0
S21                151   S12 AND S17
          9          0
         15          0
        160          0
        148          0
        275          0
        610          0
        810          0
S22                  0   S21 AND S20
          9          5
         15         82
        160          0
        148         53
        275          1
        610          1
        810          0
S23                142   RD S21  (unique items)
          9          0
         15          2
        160          0
        148          1
        275          0
        610          0
        810          0
S24                  3   RD S20  (unique items)
          9          0
         15         32
        160          0
        148         14
        275          0
        610          0
        810          0
S25                 46   S23 NOT S11
          9          0
         15         32
        160          0
        148         14
        275          0
        610          0
```

```
     810          0
S26              46   RD  (unique items)
```

? b core2

```
       17jan10 15:07:04 User233765 Session D173.2
            $7.71    1.316 DialUnits File9
     $7.71  Estimated cost File9
           $13.60    2.321 DialUnits File15
               $0.00  32 Type(s) in Format  6
               $0.60  2 Type(s) in Format 95 (KWIC)
            $0.60  34 Types
    $14.20  Estimated cost File15
            $0.00    0.120 DialUnits File160
     $0.00  Estimated cost File160
           $34.41    5.872 DialUnits File148
               $0.00  14 Type(s) in Format  6
               $0.31  1 Type(s) in Format 95 (KWIC)
            $0.31  15 Types
    $34.72  Estimated cost File148
            $0.00    0.751 DialUnits File275
     $0.00  Estimated cost File275
            $1.24    1.141 DialUnits File610
     $1.24  Estimated cost File610
            $0.24    0.218 DialUnits File810
     $0.24  Estimated cost File810
            OneSearch, 7 files, 11.739 DialUnits FileOS
     $4.54  INTERNET
    $62.65  Estimated cost this search
    $62.78  Estimated total session cost  11.981 DialUnits

SYSTEM:OS  - DIALOG OneSearch
  File  20:Dialog Global Reporter 1997-2010/Jan 17
         (c) 2010 Dialog
  File 624:McGraw-Hill Publications 1985-2010/Jan 16
         (c) 2010 McGraw-Hill Co. Inc
  File 621:Gale Group New Prod.Annou.(R) 1985-2010/Dec 03
         (c) 2010 Gale/Cengage
  File 636:Gale Group Newsletter DB(TM) 1987-2010/Dec 17
         (c) 2010 Gale/Cengage
  File 613:PR Newswire 1999-2010/Jan 16
         (c) 2010 PR Newswire Association Inc
*File 613: File 613 now contains data from 5/99 forward.
Archive data (1987-4/99) is available in File 813.
  File 634:San Jose Mercury  Jun 1985-2009/Dec 31
         (c) 2010 San Jose Mercury News
  File 813:PR Newswire 1987-1999/Apr 30
         (c) 1999 PR Newswire Association Inc
*File 813: contains data from 1987-1999.
For current data see File 613.

      Set  Items  Description
      ---  -----  -----------
```

? s reliability (5n) factor?

Processing

```
 20: Dialog Global Reporter_1997-2010/Jan 17
          324045  RELIABILITY
         4246269  FACTOR?
            3023  RELIABILITY (5N) FACTOR?

624: McGraw-Hill Publications_1985-2010/Jan 16
           44454  RELIABILITY
           94805  FACTOR?
             478  RELIABILITY (5N) FACTOR?

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
          167481  RELIABILITY
         1103567  FACTOR?
            1529  RELIABILITY (5N) FACTOR?

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
           74913  RELIABILITY
          433440  FACTOR?
             675  RELIABILITY (5N) FACTOR?

613: PR Newswire_1999-2010/Jan 16
           88159  RELIABILITY
          720360  FACTOR?
            1065  RELIABILITY (5N) FACTOR?

634: San Jose Mercury_ Jun 1985-2009/Dec 31
            1605  RELIABILITY
           37984  FACTOR?
              17  RELIABILITY (5N) FACTOR?

813: PR Newswire_1987-1999/Apr 30
           17792  RELIABILITY
          118010  FACTOR?
             159  RELIABILITY (5N) FACTOR?

TOTAL: FILES 20,624,621 and ...
          718449  RELIABILITY
         6754435  FACTOR?
      S1    6946  RELIABILITY (5N) FACTOR?
```

? **s reliability**

```
 20: Dialog Global Reporter_1997-2010/Jan 17
          324045  RELIABILITY

624: McGraw-Hill Publications_1985-2010/Jan 16
           44454  RELIABILITY

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
          167481  RELIABILITY

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
           74913  RELIABILITY

613: PR Newswire_1999-2010/Jan 16
           88159  RELIABILITY
```

```
634: San Jose Mercury_ Jun 1985-2009/Dec 31
            1605  RELIABILITY

813: PR Newswire_1987-1999/Apr 30
           17792  RELIABILITY

TOTAL: FILES 20,624,621 and ...
      S2  718449  RELIABILITY
```

? s bargain??? (10n) (AGREEMENT or deal or auction)

Processing

```
 20: Dialog Global Reporter_1997-2010/Jan 17
          458611  BARGAIN???
         3473079  AGREEMENT
         4266617  DEAL
          484436  AUCTION
           26023  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

624: McGraw-Hill Publications_1985-2010/Jan 16
            9378  BARGAIN???
          143931  DEAL
          171390  AGREEMENT
           17449  AUCTION
            1225  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
           17091  BARGAIN???
          133336  DEAL
          588949  AGREEMENT
           43563  AUCTION
            2287  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
           21743  BARGAIN???
          469220  DEAL
          486097  AGREEMENT
           30314  AUCTION
            1504  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

613: PR Newswire_1999-2010/Jan 16
           16466  BARGAIN???
           94343  DEAL
          335696  AGREEMENT
           30871  AUCTION
            2281  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

634: San Jose Mercury_ Jun 1985-2009/Dec 31
           13726  BARGAIN???
           47115  AGREEMENT
           83166  DEAL
            7273  AUCTION
            1874  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

813: PR Newswire_1987-1999/Apr 30
            9248  BARGAIN???
           28788  DEAL
          170049  AGREEMENT
```

```
           10071  AUCTION
            1285  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

TOTAL: FILES 20,624,621 and ...
          546263  BARGAIN???
         5272375  AGREEMENT
         5219401  DEAL
          623977  AUCTION
      S3   36479  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
```

? s (BINDING or bound) (10n) BARGAIN (10n) PAYMENT

```
 20: Dialog Global Reporter_1997-2010/Jan 17
          279647  BARGAIN
          174598  BINDING
          572166  BOUND
         1278571  PAYMENT
               6  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

624: McGraw-Hill Publications_1985-2010/Jan 16
            3371  BARGAIN
           10596  BINDING
            9473  BOUND
           27435  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
            6059  BARGAIN
           21909  BINDING
           14563  BOUND
          212593  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
           11260  BARGAIN
           27561  BINDING
           26324  BOUND
          142929  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

613: PR Newswire_1999-2010/Jan 16
            5888  BARGAIN
           15490  BINDING
           11509  BOUND
          138587  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

634: San Jose Mercury_ Jun 1985-2009/Dec 31
            6676  BARGAIN
           10596  PAYMENT
            3088  BINDING
           12395  BOUND
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

813: PR Newswire_1987-1999/Apr 30
            2617  BARGAIN
            4663  BINDING
            4416  BOUND
           49043  PAYMENT
```

```
              0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

TOTAL: FILES 20,624,621 and ...
          257905  BINDING
          650846  BOUND
          315518  BARGAIN
         1859754  PAYMENT
      S4       6  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
```

? s ROUND(3n) ROUND

```
 20: Dialog Global Reporter_1997-2010/Jan 17
         2631508  ROUND
         2631508  ROUND
           19982  ROUND(3N) ROUND

624: McGraw-Hill Publications_1985-2010/Jan 16
           29241  ROUND
           29241  ROUND
             156  ROUND(3N) ROUND

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
           93186  ROUND
           93186  ROUND
            1212  ROUND(3N) ROUND

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
          103097  ROUND
          103097  ROUND
             796  ROUND(3N) ROUND

613: PR Newswire_1999-2010/Jan 16
           70231  ROUND
           70231  ROUND
             812  ROUND(3N) ROUND

634: San Jose Mercury_ Jun 1985-2009/Dec 31
           59552  ROUND
           59552  ROUND
             546  ROUND(3N) ROUND

813: PR Newswire_1987-1999/Apr 30
           23543  ROUND
           23543  ROUND
             194  ROUND(3N) ROUND

TOTAL: FILES 20,624,621 and ...
         3010358  ROUND
         3010358  ROUND
      S5   23698  ROUND(3N) ROUND
```

? s single () offer

Processing

```
 20: Dialog Global Reporter_1997-2010/Jan 17
```

```
         3108889  SINGLE
         4553081  OFFER
             538  SINGLE () OFFER

624: McGraw-Hill Publications_1985-2010/Jan 16
           77538  SINGLE
          115124  OFFER
              38  SINGLE () OFFER

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
          480251  SINGLE
          773316  OFFER
              28  SINGLE () OFFER

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
          317876  SINGLE
          594761  OFFER
              31  SINGLE () OFFER

613: PR Newswire_1999-2010/Jan 16
          269852  SINGLE
          484635  OFFER
              24  SINGLE () OFFER

634: San Jose Mercury_ Jun 1985-2009/Dec 31
           64823  SINGLE
           57410  OFFER
               7  SINGLE () OFFER

813: PR Newswire_1987-1999/Apr 30
           89584  SINGLE
          144936  OFFER
               4  SINGLE () OFFER

TOTAL: FILES 20,624,621 and ...
         4408813  SINGLE
         6723263  OFFER
      S6     670  SINGLE () OFFER
```

? s round (5n) offer (10n) counteroffer

```
 20: Dialog Global Reporter_1997-2010/Jan 17
            2175  COUNTEROFFER
         2631508  ROUND
         4553081  OFFER
               1  ROUND (5N) OFFER (10N) COUNTEROFFER

624: McGraw-Hill Publications_1985-2010/Jan 16
             206  COUNTEROFFER
           29241  ROUND
          115124  OFFER
               1  ROUND (5N) OFFER (10N) COUNTEROFFER

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
              70  COUNTEROFFER
           93186  ROUND
          773316  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER
```

```
636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
             280  COUNTEROFFER
          103097  ROUND
          594761  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

613: PR Newswire_1999-2010/Jan 16
              33  COUNTEROFFER
           70231  ROUND
          484635  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

634: San Jose Mercury_ Jun 1985-2009/Dec 31
             192  COUNTEROFFER
           57410  OFFER
           59552  ROUND
               1  ROUND (5N) OFFER (10N) COUNTEROFFER

813: PR Newswire_1987-1999/Apr 30
              19  COUNTEROFFER
           23543  ROUND
          144936  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

TOTAL: FILES 20,624,621 and ...
         3010358  ROUND
         6723263  OFFER
            2975  COUNTEROFFER
      S7       3  ROUND (5N) OFFER (10N) COUNTEROFFER
```

? s predetermine??? (5n) (criteria or criterion)

```
 20: Dialog Global Reporter_1997-2010/Jan 17
           24099  PREDETERMINE???
          513351  CRITERIA
           48546  CRITERION
             518  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

624: McGraw-Hill Publications_1985-2010/Jan 16
            1294  PREDETERMINE???
           19671  CRITERIA
            1714  CRITERION
              23  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
            4596  PREDETERMINE???
          120883  CRITERIA
            3270  CRITERION
             172  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
            4051  PREDETERMINE???
           72432  CRITERIA
            5204  CRITERION
              91  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

613: PR Newswire_1999-2010/Jan 16
            2471  PREDETERMINE???
           56002  CRITERIA
```

```
            2155  CRITERION
             131  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

634: San Jose Mercury_ Jun 1985-2009/Dec 31
             349  PREDETERMINE???
            3798  CRITERIA
             613  CRITERION
               2  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

813: PR Newswire_1987-1999/Apr 30
             900  PREDETERMINE???
           14435  CRITERIA
             713  CRITERION
              19  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

TOTAL: FILES 20,624,621 and ...
           37760  PREDETERMINE???
          800572  CRITERIA
           62215  CRITERION
      S8     956  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
```

? s au=burchetta,j?

```
 20: Dialog Global Reporter_1997-2010/Jan 17
               0  AU=BURCHETTA,J?

624: McGraw-Hill Publications_1985-2010/Jan 16
>>>Prefix "AU" is undefined
               0  AU=BURCHETTA,J?

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
               0  AU=BURCHETTA,J?

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
               0  AU=BURCHETTA,J?

613: PR Newswire_1999-2010/Jan 16
               0  AU=BURCHETTA,J?

634: San Jose Mercury_ Jun 1985-2009/Dec 31
               0  AU=BURCHETTA,J?

813: PR Newswire_1987-1999/Apr 30
>>>Prefix "AU" is undefined
               0  AU=BURCHETTA,J?

TOTAL: FILES 20,624,621 and ...
      S9       0  AU=BURCHETTA,J?
```

? s au=brofman, c?

```
 20: Dialog Global Reporter_1997-2010/Jan 17
               0  AU=BROFMAN, C?

624: McGraw-Hill Publications_1985-2010/Jan 16
>>>Prefix "AU" is undefined
```

```
               0  AU=BROFMAN, C?

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
               0  AU=BROFMAN, C?

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
               0  AU=BROFMAN, C?

613: PR Newswire_1999-2010/Jan 16
               0  AU=BROFMAN, C?

634: San Jose Mercury_ Jun 1985-2009/Dec 31
               0  AU=BROFMAN, C?

813: PR Newswire_1987-1999/Apr 30
>>>Prefix "AU" is undefined
               0  AU=BROFMAN, C?

TOTAL: FILES 20,624,621 and ...
     S10       0  AU=BROFMAN, C?
```

? s pd>19980806

Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing

```
 20: Dialog Global Reporter_1997-2010/Jan 17
Processing
```

```
Processing
Processing
Processing
Processing
Processing
Processing
Processing
Processing
        59955745  PD>19980806

624: McGraw-Hill Publications_1985-2010/Jan 16
         1088025  PD>19980806

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
         3966510  PD>19980806

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
         3165262  PD>19980806

613: PR Newswire_1999-2010/Jan 16
         3000103  PD>19980806

634: San Jose Mercury_ Jun 1985-2009/Dec 31
          370106  PD>19980806

813: PR Newswire_1987-1999/Apr 30
          141267  PD>19980806

TOTAL: FILES 20,624,621 and ...
     S1171687018  PD>19980806
```

? ds

```
Set   File    Items   Description
        20     3023
       624      478
       621     1529
       636      675
       613     1065
       634       17
       813      159
S1             6946   RELIABILITY (5N) FACTOR?
        20   324045
       624    44454
       621   167481
       636    74913
       613    88159
       634     1605
       813    17792
S2           718449   RELIABILITY
        20    26023
       624     1225
       621     2287
       636     1504
       613     2281
       634     1874
       813     1285
S3            36479   BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
        20        6
```

```
      624         0
      621         0
      636         0
      613         0
      634         0
      813         0
S4                6   (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
       20     19982
      624       156
      621      1212
      636       796
      613       812
      634       546
      813       194
S5            23698   ROUND(3N) ROUND
       20       538
      624        38
      621        28
      636        31
      613        24
      634         7
      813         4
S6              670   SINGLE () OFFER
       20         1
      624         1
      621         0
      636         0
      613         0
      634         1
      813         0
S7                3   ROUND (5N) OFFER (10N) COUNTEROFFER
       20       518
      624        23
      621       172
      636        91
      613       131
      634         2
      813        19
S8              956   PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
       20         0
      624         0
      621         0
      636         0
      613         0
      634         0
      813         0
S9                0   AU=BURCHETTA,J?
       20         0
      624         0
      621         0
      636         0
      613         0
      634         0
      813         0
S10               0   AU=BROFMAN, C?
       20  59955745
      624   1088025
      621   3966510
      636   3165262
      613   3000103
      634    370106
      813    141267
```

```
S11        71687018   PD>19980806
```

? s s8 and s3

```
 20: Dialog Global Reporter_1997-2010/Jan 17
             518  S8
           26023  S3
               0  S8 AND S3

624: McGraw-Hill Publications_1985-2010/Jan 16
              23  S8
            1225  S3
               0  S8 AND S3

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
             172  S8
            2287  S3
               0  S8 AND S3

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
              91  S8
            1504  S3
               0  S8 AND S3

613: PR Newswire_1999-2010/Jan 16
             131  S8
            2281  S3
               0  S8 AND S3

634: San Jose Mercury_ Jun 1985-2009/Dec 31
               2  S8
            1874  S3
               0  S8 AND S3

813: PR Newswire_1987-1999/Apr 30
              19  S8
            1285  S3
               0  S8 AND S3

TOTAL: FILES 20,624,621 and ...
             956  S8
           36479  S3
     S12       0  S8 AND S3
```

? s s8 and (s1 or s2)

```
 20: Dialog Global Reporter_1997-2010/Jan 17
             518  S8
            3023  S1
          324045  S2
              23  S8 AND (S1 OR S2)

624: McGraw-Hill Publications_1985-2010/Jan 16
              23  S8
             478  S1
           44454  S2
```

```
               0  S8 AND (S1 OR S2)

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
             172  S8
            1529  S1
          167481  S2
              10  S8 AND (S1 OR S2)

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
              91  S8
             675  S1
           74913  S2
               8  S8 AND (S1 OR S2)

613: PR Newswire_1999-2010/Jan 16
             131  S8
            1065  S1
           88159  S2
               7  S8 AND (S1 OR S2)

634: San Jose Mercury_ Jun 1985-2009/Dec 31
               2  S8
              17  S1
            1605  S2
               0  S8 AND (S1 OR S2)

813: PR Newswire_1987-1999/Apr 30
              19  S8
             159  S1
           17792  S2
               2  S8 AND (S1 OR S2)

TOTAL: FILES 20,624,621 and ...
             956  S8
            6946  S1
          718449  S2
     S13      50  S8 AND (S1 OR S2)
```

? s s13 not s11

```
 20: Dialog Global Reporter_1997-2010/Jan 17
              23  S13
        59955745  S11
               1  S13 NOT S11

624: McGraw-Hill Publications_1985-2010/Jan 16
               0  S13
         1088025  S11
               0  S13 NOT S11

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
              10  S13
         3966510  S11
               1  S13 NOT S11

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
               8  S13
         3165262  S11
               2  S13 NOT S11
```

```
613: PR Newswire_1999-2010/Jan 16
               7  S13
         3000103  S11
               0  S13 NOT S11

634: San Jose Mercury_ Jun 1985-2009/Dec 31
               0  S13
          370106  S11
               0  S13 NOT S11

813: PR Newswire_1987-1999/Apr 30
               2  S13
          141267  S11
               2  S13 NOT S11

TOTAL: FILES 20,624,621 and ...
              50  S13
        71687018  S11
     S14       6  S13 NOT S11
```

? **rd**

```
     S15       4  RD  (unique items)
```

? **t /6, k/all**

15/6,K/1 (Item 1 from file: 20)
DIALOG(R)File 20: Dialog Global Reporter
(c) 2010 Dialog. All rights reserved.

01778668 **(USE FORMAT 7 OR 9 FOR FULLTEXT)**
Fountain Fresh To Be Purchased By BetterStuff AG Switzerland

May 29, 1998
Word Count: 450
(USE FORMAT 7 OR 9 FOR FULLTEXT)

```
...with this company,BSAG will develop a beverage center, which will meet
pre-established performanceand reliability requirements. In
addition, they will have the added support ofa high-tech software company
and...

...beverage centerredesign.
     Given redesign efforts proceed as expected, within the budgets
available, andall of the predetermined criteria are met at
each juncture of the developmentprocess, the first redesigned beverage
center could be...
```

15/6,K/2 (Item 1 from file: 621)
DIALOG(R)File 621: Gale Group New Prod.Annou.(R)
(c) 2010 Gale/Cengage. All rights reserved.

01293154 **Supplier Number:** 45544684 **(USE FORMAT 7 FOR FULLTEXT)**

HAYES AND PROFOUND ANNOUNCE BUNDLING AGREEMENT FOR NEW ONLINE BUSINESS INTELLIGENCE SERVICE

May 15 , 1995
Word Count: 389
-

...the-minute
news.
"Our relationship with Hayes underscores Profound's commitment to delivering quality and **reliability** to the end user," said John O'Brien, Director of Marketing at Profound, Inc.
Profound...

...of specific news, company, financial and broker information, market research and other information according to **predetermined** research **criteria**.
An economical pricing structure enables users to access Profound Membership Services for $19.95 per...

15/6,K/3 (Item 1 from file: 636)
DIALOG(R)File 636: Gale Group Newsletter DB(TM)
(c) 2010 Gale/Cengage. All rights reserved.

03655469 **Supplier Number:** 47873072 **(USE FORMAT 7 FOR FULLTEXT)**

ADDITIONAL CONTENT NOT INCLUDED IN THE PRINTED VERSION OF BIOMEDICAL MARKET NEWSLETTER--Medical Software Validation: FDA Releases Draft Guidance On June 9, 1997, For Comment Purposes Only Comment Period Ends Oct. 1, 1997 --Part 2

July 31 , 1997
Word Count: 3502
-

...system will perform.
--All performance requirements that the software will meet, e.g., data throughput, **reliability**, timing, etc.
--The definition of all internal, external and user interfaces.
--What constitutes an error...flow, logical processing steps, control logic, data structures, error and alarm messages, security measures, and **predetermined criteria** for acceptance. It also describes any supporting software (e.g., operating systems, drivers, other applications ...as clear, pre-determined acceptance criteria. The magnitude of testing should be linked to criticality, **reliability**, and/or safety issues. Test plans should also include criteria for determining when testing is...

...once. Test completion criteria should also include measurements or estimates of the quality and/or **reliability** of the released software.

PERSONNEL:

Sufficient personnel should be available to provide necessary independence from...

15/6,K/4 (Item 2 from file: 636)
DIALOG(R)File 636: Gale Group Newsletter DB(TM)
(c) 2010 Gale/Cengage. All rights reserved.

02643536 **Supplier Number:** 45353021 **(USE FORMAT 7 FOR FULLTEXT)**

EC BACKGROUND REPORT: CROSS-BORDER PAYMENTS
Feb 23 , 1995
Word Count: 1753
-

...Document describes the issues as well as the actions required to improve the transparency, speed, **reliability** and cost of retail cross-border payments. It lays down a programme of action which...
...undertaken in 1994;

a proposal for a Directive if the survey failed to meet certain **predetermined criteria**.

THE 1994 SURVEY The 1994 survey involved some 300 bank branches(4) throughout the Union...

? s s8 and auction

```
 20: Dialog Global Reporter_1997-2010/Jan 17
            518  S8
         484436  AUCTION
              4  S8 AND AUCTION

624: McGraw-Hill Publications_1985-2010/Jan 16
             23  S8
          17449  AUCTION
              0  S8 AND AUCTION

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
            172  S8
          43563  AUCTION
              1  S8 AND AUCTION

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
             91  S8
          30314  AUCTION
              1  S8 AND AUCTION

613: PR Newswire_1999-2010/Jan 16
            131  S8
          30871  AUCTION
              1  S8 AND AUCTION
```

```
634: San Jose Mercury_ Jun 1985-2009/Dec 31
               2  S8
            7273  AUCTION
               0  S8 AND AUCTION

813: PR Newswire_1987-1999/Apr 30
              19  S8
           10071  AUCTION
               0  S8 AND AUCTION

TOTAL: FILES 20,624,621 and ...
             956  S8
          623977  AUCTION
     S16       7  S8 AND AUCTION
```

? s s16 not s11

```
 20: Dialog Global Reporter_1997-2010/Jan 17
               4  S16
        59955745  S11
               0  S16 NOT S11

624: McGraw-Hill Publications_1985-2010/Jan 16
               0  S16
         1088025  S11
               0  S16 NOT S11

621: Gale Group New Prod.Annou.(R)_1985-2010/Dec 03
               1  S16
         3966510  S11
               0  S16 NOT S11

636: Gale Group Newsletter DB(TM)_1987-2010/Dec 17
               1  S16
         3165262  S11
               0  S16 NOT S11

613: PR Newswire_1999-2010/Jan 16
               1  S16
         3000103  S11
               0  S16 NOT S11

634: San Jose Mercury_ Jun 1985-2009/Dec 31
               0  S16
          370106  S11
               0  S16 NOT S11

813: PR Newswire_1987-1999/Apr 30
               0  S16
          141267  S11
               0  S16 NOT S11

TOTAL: FILES 20,624,621 and ...
               7  S16
        71687018  S11
     S17       0  S16 NOT S11
```

```
? ds


Set   File    Items   Description
       20      3023
      624       478
      621      1529
      636       675
      613      1065
      634        17
      813       159
S1             6946   RELIABILITY (5N) FACTOR?
       20    324045
      624     44454
      621    167481
      636     74913
      613     88159
      634      1605
      813     17792
S2           718449   RELIABILITY
       20     26023
      624      1225
      621      2287
      636      1504
      613      2281
      634      1874
      813      1285
S3            36479   BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
       20         6
      624         0
      621         0
      636         0
      613         0
      634         0
      813         0
S4                6   (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
       20     19982
      624       156
      621      1212
      636       796
      613       812
      634       546
      813       194
S5            23698   ROUND(3N) ROUND
       20       538
      624        38
      621        28
      636        31
      613        24
      634         7
      813         4
S6              670   SINGLE () OFFER
       20         1
      624         1
      621         0
      636         0
      613         0
      634         1
      813         0
S7                3   ROUND (5N) OFFER (10N) COUNTEROFFER
       20       518
      624        23
      621       172
      636        91
      613       131
      634         2
      813        19
S8              956   PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
       20         0
      624         0
      621         0
      636         0
      613         0
      634         0
      813         0
S9                0   AU=BURCHETTA,J?
       20         0
      624         0
      621         0
      636         0
      613         0
      634         0
      813         0
S10               0   AU=BROFMAN, C?
       20  59955745
      624   1088025
      621   3966510
      636   3165262
      613   3000103
      634    370106
      813    141267
S11        71687018   PD>19980806
       20         0
      624         0
      621         0
      636         0
      613         0
      634         0
      813         0
S12               0   S8 AND S3
       20        23
      624         0
      621        10
      636         8
      613         7
      634         0
      813         2
S13              50   S8 AND (S1 OR S2)
       20         1
      624         0
      621         1
      636         2
      613         0
      634         0
      813         2
S14               6   S13 NOT S11
       20         1
      624         0
      621         1
      636         2
      613         0
      634         0
      813         0
S15               4   RD  (unique items)
```

```
       20          4
      624          0
      621          1
      636          1
      613          1
      634          0
      813          0
S16                7   S8 AND AUCTION
       20          0
      624          0
      621          0
      636          0
      613          0
      634          0
      813          0
S17                0   S16 NOT S11
```

? b finance

```
       17jan10 15:17:33 User233765 Session D173.3
           $22.51   17.181 DialUnits File20
               $0.00  1 Type(s) in Format 95 (KWIC)
            $0.00  1 Types
    $22.51  Estimated cost File20
            $3.89    0.636 DialUnits File624
     $3.89  Estimated cost File624
            $8.11    1.384 DialUnits File621
               $0.30  1 Type(s) in Format 95 (KWIC)
            $0.30  1 Types
     $8.41  Estimated cost File621
            $6.25    1.066 DialUnits File636
               $0.00  2 Type(s) in Format 95 (KWIC)
            $0.00  2 Types
     $6.25  Estimated cost File636
            $1.13    1.036 DialUnits File613
     $1.13  Estimated cost File613
            $0.28    0.261 DialUnits File634
     $0.28  Estimated cost File634
            $0.21    0.193 DialUnits File813
     $0.21  Estimated cost File813
            OneSearch, 7 files, 21.758 DialUnits FileOS
     $2.94  INTERNET
    $45.62  Estimated cost this search
   $108.40  Estimated total session cost  33.739 DialUnits

SYSTEM:OS  - DIALOG OneSearch
  File 608:MCT Information Svc. 1992-2010/Jan 17
         (c) 2010 MCT Information Svc.
  File 625:American Banker Publications 1981-2008/Jun 26
         (c) 2008 American Banker
*File 625: This file no longer updates.
Use Newsroom for current records.
  File 268:Banking Info Source 1981-2010/Jan W2
         (c) 2010 ProQuest Info&Learning
  File 626:Bond Buyer Full Text 1981-2008/Jul 07
         (c) 2008 Bond Buyer
*File 626: This file no longer updates.
Use NewsRoom for current records.
  File 267:Finance & Banking Newsletters 2008/Sep 29
```

```
         (c) 2008 Dialog
*File 267: no longer updates. Please see
File 268 or NewsRoom for current content.

      Set  Items  Description
      ---  -----  -----------
```

? s reliability (5n) factor?

```
608: MCT Information Svc._1992-2010/Jan 17
           17605  RELIABILITY
          385706  FACTOR?
             160  RELIABILITY (5N) FACTOR?

625: American Banker Publications_1981-2008/Jun 26
             885  RELIABILITY
           18270  FACTOR?
              16  RELIABILITY (5N) FACTOR?

268: Banking Info Source_1981-2010/Jan W2
            1736  RELIABILITY
           26120  FACTOR?
              35  RELIABILITY (5N) FACTOR?

626: Bond Buyer Full Text_1981-2008/Jul 07
             336  RELIABILITY
           16800  FACTOR?
               4  RELIABILITY (5N) FACTOR?

267: Finance & Banking Newsletters_2008/Sep 29
             603  RELIABILITY
           12744  FACTOR?
               9  RELIABILITY (5N) FACTOR?

TOTAL: FILES 608,625,268 and ...
           21165  RELIABILITY
          459640  FACTOR?
      S1     224  RELIABILITY (5N) FACTOR?
```

? s reliability

```
608: MCT Information Svc._1992-2010/Jan 17
           17605  RELIABILITY

625: American Banker Publications_1981-2008/Jun 26
             885  RELIABILITY

268: Banking Info Source_1981-2010/Jan W2
            1736  RELIABILITY

626: Bond Buyer Full Text_1981-2008/Jul 07
             336  RELIABILITY

267: Finance & Banking Newsletters_2008/Sep 29
             603  RELIABILITY
```

```
TOTAL: FILES 608,625,268 and ...
      S2   21165  RELIABILITY
```

? s bargain??? (10n) (AGREEMENT or deal or auction)

```
608: MCT Information Svc._1992-2010/Jan 17
           93135  BARGAIN???
          361747  AGREEMENT
          711837  DEAL
           73634  AUCTION
            9049  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

625: American Banker Publications_1981-2008/Jun 26
            2124  BARGAIN???
           25257  AGREEMENT
           57911  DEAL
            2305  AUCTION
             135  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

268: Banking Info Source_1981-2010/Jan W2
            2203  BARGAIN???
           19363  AGREEMENT
           47169  DEAL
            2451  AUCTION
             107  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

626: Bond Buyer Full Text_1981-2008/Jul 07
            1333  BARGAIN???
           17944  AGREEMENT
           37512  DEAL
           11587  AUCTION
              84  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

267: Finance & Banking Newsletters_2008/Sep 29
            1220  BARGAIN???
           10399  AGREEMENT
           52527  DEAL
            2934  AUCTION
              93  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

TOTAL: FILES 608,625,268 and ...
          100015  BARGAIN???
          434710  AGREEMENT
          906956  DEAL
           92911  AUCTION
      S3    9468  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
```

? s (BINDING or bound) (10n) BARGAIN (10n) PAYMENT

```
608: MCT Information Svc._1992-2010/Jan 17
           46726  BARGAIN
           18194  BINDING
           77224  BOUND
          138339  PAYMENT
               1  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
```

```
625: American Banker Publications_1981-2008/Jun 26
            1155  BARGAIN
             699  BINDING
            1582  BOUND
           22865  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

268: Banking Info Source_1981-2010/Jan W2
            1132  BARGAIN
            1164  BINDING
            2271  BOUND
           32274  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

626: Bond Buyer Full Text_1981-2008/Jul 07
             548  BARGAIN
            1137  BINDING
            1074  BOUND
           19343  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

267: Finance & Banking Newsletters_2008/Sep 29
             660  BARGAIN
             474  BINDING
            1095  BOUND
           10798  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

TOTAL: FILES 608,625,268 and ...
           21668  BINDING
           83246  BOUND
           50221  BARGAIN
          223619  PAYMENT
      S4       1  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
```

```
? s ROUND(3n) ROUND
```

```
608: MCT Information Svc._1992-2010/Jan 17
          399959  ROUND
          399959  ROUND
            3693  ROUND(3N) ROUND

625: American Banker Publications_1981-2008/Jun 26
            4133  ROUND
            4133  ROUND
              28  ROUND(3N) ROUND

268: Banking Info Source_1981-2010/Jan W2
            4661  ROUND
            4661  ROUND
              21  ROUND(3N) ROUND

626: Bond Buyer Full Text_1981-2008/Jul 07
            3448  ROUND
            3448  ROUND
               8  ROUND(3N) ROUND

267: Finance & Banking Newsletters_2008/Sep 29
            7065  ROUND
            7065  ROUND
             107  ROUND(3N) ROUND

TOTAL: FILES 608,625,268 and ...
          419266  ROUND
          419266  ROUND
      S5    3857  ROUND(3N) ROUND
```

? s single () offer

```
608: MCT Information Svc._1992-2010/Jan 17
          472573  SINGLE
          570975  OFFER
              78  SINGLE () OFFER

625: American Banker Publications_1981-2008/Jun 26
           19022  SINGLE
           38989  OFFER
               0  SINGLE () OFFER

268: Banking Info Source_1981-2010/Jan W2
           24908  SINGLE
           48669  OFFER
               4  SINGLE () OFFER

626: Bond Buyer Full Text_1981-2008/Jul 07
           25534  SINGLE
           18812  OFFER
               2  SINGLE () OFFER

267: Finance & Banking Newsletters_2008/Sep 29
           12965  SINGLE
           25717  OFFER
               2  SINGLE () OFFER

TOTAL: FILES 608,625,268 and ...
          555002  SINGLE
          703162  OFFER
      S6      86  SINGLE () OFFER
```

? s round (5n) offer (10n) counteroffer

```
608: MCT Information Svc._1992-2010/Jan 17
            1224  COUNTEROFFER
          570975  OFFER
          399959  ROUND
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

625: American Banker Publications_1981-2008/Jun 26
             114  COUNTEROFFER
            4133  ROUND
           38989  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

268: Banking Info Source_1981-2010/Jan W2
              85  COUNTEROFFER
             4661  ROUND
            48669  OFFER
                0  ROUND (5N) OFFER (10N) COUNTEROFFER

626: Bond Buyer Full Text_1981-2008/Jul 07
               36  COUNTEROFFER
             3448  ROUND
            18812  OFFER
                0  ROUND (5N) OFFER (10N) COUNTEROFFER

267: Finance & Banking Newsletters_2008/Sep 29
               23  COUNTEROFFER
             7065  ROUND
            25717  OFFER
                0  ROUND (5N) OFFER (10N) COUNTEROFFER

TOTAL: FILES 608,625,268 and ...
           419266  ROUND
           703162  OFFER
             1482  COUNTEROFFER
      S7        0  ROUND (5N) OFFER (10N) COUNTEROFFER
```

? s predetermine??? (5n) (criteria or criterion)

```
608: MCT Information Svc._1992-2010/Jan 17
             3551  PREDETERMINE???
            49962  CRITERIA
             3269  CRITERION
               24  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

625: American Banker Publications_1981-2008/Jun 26
              341  PREDETERMINE???
             4397  CRITERIA
              478  CRITERION
                7  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

268: Banking Info Source_1981-2010/Jan W2
              646  PREDETERMINE???
             7873  CRITERIA
              688  CRITERION
               18  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

626: Bond Buyer Full Text_1981-2008/Jul 07
              163  PREDETERMINE???
             2956  CRITERIA
              111  CRITERION
                0  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

267: Finance & Banking Newsletters_2008/Sep 29
              230  PREDETERMINE???
             2905  CRITERIA
              236  CRITERION
                6  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

TOTAL: FILES 608,625,268 and ...
             4931  PREDETERMINE???
            68093  CRITERIA
             4782  CRITERION
      S8       55  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
```

? **s au=burchetta,j?**

```
608: MCT Information Svc._1992-2010/Jan 17
               0  AU=BURCHETTA,J?

625: American Banker Publications_1981-2008/Jun 26
               0  AU=BURCHETTA,J?

268: Banking Info Source_1981-2010/Jan W2
               0  AU=BURCHETTA,J?

626: Bond Buyer Full Text_1981-2008/Jul 07
>>>Prefix "AU" is undefined
               0  AU=BURCHETTA,J?

267: Finance & Banking Newsletters_2008/Sep 29
               0  AU=BURCHETTA,J?

TOTAL: FILES 608,625,268 and ...
      S9       0  AU=BURCHETTA,J?
```

? **s au=brofman, c?**

```
608: MCT Information Svc._1992-2010/Jan 17
               0  AU=BROFMAN, C?

625: American Banker Publications_1981-2008/Jun 26
               0  AU=BROFMAN, C?

268: Banking Info Source_1981-2010/Jan W2
               0  AU=BROFMAN, C?

626: Bond Buyer Full Text_1981-2008/Jul 07
>>>Prefix "AU" is undefined
               0  AU=BROFMAN, C?

267: Finance & Banking Newsletters_2008/Sep 29
               0  AU=BROFMAN, C?

TOTAL: FILES 608,625,268 and ...
     S10       0  AU=BROFMAN, C?
```

? **s pd>19980806**

Processing
Processing

```
608: MCT Information Svc._1992-2010/Jan 17
         6675292  PD>19980806

625: American Banker Publications_1981-2008/Jun 26
           93779  PD>19980806
```

```
268: Banking Info Source_1981-2010/Jan W2
          222547  PD>19980806

626: Bond Buyer Full Text_1981-2008/Jul 07
          113313  PD>19980806

267: Finance & Banking Newsletters_2008/Sep 29
          108186  PD>19980806

TOTAL: FILES 608,625,268 and ...
     S11 7213117  PD>19980806
```

? s s8 and auction

```
608: MCT Information Svc._1992-2010/Jan 17
              24  S8
           73634  AUCTION
               0  S8 AND AUCTION

625: American Banker Publications_1981-2008/Jun 26
               7  S8
            2305  AUCTION
               0  S8 AND AUCTION

268: Banking Info Source_1981-2010/Jan W2
              18  S8
            2451  AUCTION
               0  S8 AND AUCTION

626: Bond Buyer Full Text_1981-2008/Jul 07
               0  S8
           11587  AUCTION
               0  S8 AND AUCTION

267: Finance & Banking Newsletters_2008/Sep 29
               6  S8
            2934  AUCTION
               0  S8 AND AUCTION

TOTAL: FILES 608,625,268 and ...
              55  S8
           92911  AUCTION
     S12       0  S8 AND AUCTION
```

? ds

```
Set   File    Items   Description
      608       160
      625        16
      268        35
      626         4
      267         9
S1              224   RELIABILITY (5N) FACTOR?
      608     17605
      625       885
```

```
       268      1736
       626       336
       267       603
S2             21165   RELIABILITY
       608      9049
       625       135
       268       107
       626        84
       267        93
S3              9468   BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
       608         1
       625         0
       268         0
       626         0
       267         0
S4                 1   (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
       608      3693
       625        28
       268        21
       626         8
       267       107
S5              3857   ROUND(3N) ROUND
       608        78
       625         0
       268         4
       626         2
       267         2
S6                86   SINGLE () OFFER
       608         0
       625         0
       268         0
       626         0
       267         0
S7                 0   ROUND (5N) OFFER (10N) COUNTEROFFER
       608        24
       625         7
       268        18
       626         0
       267         6
S8                55   PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
       608         0
       625         0
       268         0
       626         0
       267         0
S9                 0   AU=BURCHETTA,J?
       608         0
       625         0
       268         0
       626         0
       267         0
S10                0   AU=BROFMAN, C?
       608   6675292
       625     93779
       268    222547
       626    113313
       267    108186
S11          7213117   PD>19980806
       608         0
       625         0
       268         0
       626         0
```

```
      267          0
S12                0   S8 AND AUCTION
```

? s s3 and s8

```
608: MCT Information Svc._1992-2010/Jan 17
              24  S8
            9049  S3
               0  S3 AND S8

625: American Banker Publications_1981-2008/Jun 26
               7  S8
             135  S3
               0  S3 AND S8

268: Banking Info Source_1981-2010/Jan W2
              18  S8
             107  S3
               0  S3 AND S8

626: Bond Buyer Full Text_1981-2008/Jul 07
               0  S8
              84  S3
               0  S3 AND S8

267: Finance & Banking Newsletters_2008/Sep 29
               6  S8
              93  S3
               0  S3 AND S8

TOTAL: FILES 608,625,268 and ...
            9468  S3
              55  S8
     S13       0  S3 AND S8
```

? ds

```
Set   File    Items   Description
      608       160
      625        16
      268        35
      626         4
      267         9
S1              224   RELIABILITY (5N) FACTOR?
      608     17605
      625       885
      268      1736
      626       336
      267       603
S2            21165   RELIABILITY
      608      9049
      625       135
      268       107
      626        84
      267        93
S3             9468   BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
```

```
       608          1
       625          0
       268          0
       626          0
       267          0
S4                  1   (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
       608       3693
       625         28
       268         21
       626          8
       267        107
S5               3857   ROUND(3N) ROUND
       608         78
       625          0
       268          4
       626          2
       267          2
S6                 86   SINGLE () OFFER
       608          0
       625          0
       268          0
       626          0
       267          0
S7                  0   ROUND (5N) OFFER (10N) COUNTEROFFER
       608         24
       625          7
       268         18
       626          0
       267          6
S8                 55   PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
       608          0
       625          0
       268          0
       626          0
       267          0
S9                  0   AU=BURCHETTA,J?
       608          0
       625          0
       268          0
       626          0
       267          0
S10                 0   AU=BROFMAN, C?
       608    6675292
       625      93779
       268     222547
       626     113313
       267     108186
S11           7213117   PD>19980806
       608          0
       625          0
       268          0
       626          0
       267          0
S12                 0   S8 AND AUCTION
       608          0
       625          0
       268          0
       626          0
       267          0
S13                 0   S3 AND S8
```

? b nftext

```
       17jan10 15:19:42 User233765 Session D173.4
            $3.31    3.037 DialUnits File608
     $3.31  Estimated cost File608
            $1.41    0.210 DialUnits File625
     $1.41  Estimated cost File625
            $1.89    0.322 DialUnits File268
     $1.89  Estimated cost File268
            $1.05    0.220 DialUnits File626
     $1.05  Estimated cost File626
            $1.07    0.175 DialUnits File267
     $1.07  Estimated cost File267
            OneSearch, 5 files,  3.965 DialUnits FileOS
     $0.82  INTERNET
     $9.55  Estimated cost this search
   $117.95  Estimated total session cost  37.704 DialUnits

SYSTEM:OS  - DIALOG OneSearch
  File   2:INSPEC 1898-2010/Jan W2
         (c) 2010 The IET
*File   2: IPC codes have been added to the file. See HELP NEWS 2
for details.
  File  35:Dissertation Abs Online 1861-2009/Nov
         (c) 2009 ProQuest Info&Learning
  File  65:Inside Conferences 1993-2010/Jan 15
         (c) 2010 BLDSC all rts. reserv.
  File  99:Wilson Appl. Sci & Tech Abs 1983-2009/Nov
         (c) 2009 The HW Wilson Co.
  File 256:TecTrends 1982-2010/Jan W2
         (c) 2010 Info.Sources Inc. All rights res.
*File 256: Please see HELP NEWS 256 for the latest
information about TecTrends.
  File 474:New York Times Abs 1969-2010/Jan 11
         (c) 2010 The New York Times
  File 475:Wall Street Journal Abs 1973-2010/Jan 16
         (c) 2010 The New York Times
  File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
         (c) 2002 Gale/Cengage
*File 583: This file is no longer updating as of 12-13-2002.
  File 139:EconLit 1969-2009/Dec
         (c) 2009 American Economic Association

      Set  Items  Description
      ---  -----  -----------
```

? s reliability (5n) factor?

```
  2: INSPEC_1898-2010/Jan W2
        226324  RELIABILITY(January 1969)
        700138  FACTOR?
          5711  RELIABILITY (5N) FACTOR?

 35: Dissertation Abs Online_1861-2009/Nov
         28976  RELIABILITY
        293431  FACTOR?
          1408  RELIABILITY (5N) FACTOR?
 65: Inside Conferences_1993-2010/Jan 15
           33780  RELIABILITY
           82183  FACTOR?
             185  RELIABILITY (5N) FACTOR?

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
           13708  RELIABILITY
           58533  FACTOR?
             196  RELIABILITY (5N) FACTOR?

256: TecTrends_1982-2010/Jan W2
             442  RELIABILITY
            1245  FACTOR?
               4  RELIABILITY (5N) FACTOR?

474: New York Times Abs_1969-2010/Jan 11
             727  RELIABILITY
           34161  FACTOR?
               6  RELIABILITY (5N) FACTOR?

475: Wall Street Journal Abs_1973-2010/Jan 16
             262  RELIABILITY
           18509  FACTOR?
               1  RELIABILITY (5N) FACTOR?

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
            2418  RELIABILITY
           61977  FACTOR?
              18  RELIABILITY (5N) FACTOR?

139: EconLit_1969-2009/Dec
            1880  RELIABILITY
           73535  FACTOR?
              36  RELIABILITY (5N) FACTOR?

TOTAL: FILES 2,35,65 and ...
          308517  RELIABILITY
         1323712  FACTOR?
      S1    7565  RELIABILITY (5N) FACTOR?
```

? s reliability

```
  2: INSPEC_1898-2010/Jan W2
          226324  RELIABILITY(January 1969)

 35: Dissertation Abs Online_1861-2009/Nov
           28976  RELIABILITY

 65: Inside Conferences_1993-2010/Jan 15
           33780  RELIABILITY

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
           13708  RELIABILITY

256: TecTrends_1982-2010/Jan W2
             442  RELIABILITY

474: New York Times Abs_1969-2010/Jan 11
             727  RELIABILITY
```

```
475: Wall Street Journal Abs_1973-2010/Jan 16
             262  RELIABILITY

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
            2418  RELIABILITY

139: EconLit_1969-2009/Dec
            1880  RELIABILITY

TOTAL: FILES 2,35,65 and ...
      S2  308517  RELIABILITY
```

? s bargain??? (10n) (AGREEMENT or deal or auction)

```
  2: INSPEC_1898-2010/Jan W2
            2119  BARGAIN???
           74301  DEAL
          410414  AGREEMENT
            3472  AUCTION
              98  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

 35: Dissertation Abs Online_1861-2009/Nov
            5396  BARGAIN???
           24827  DEAL
           46805  AGREEMENT
            1036  AUCTION
             260  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

 65: Inside Conferences_1993-2010/Jan 15
             742  BARGAIN???
             679  DEAL
            2346  AGREEMENT
             620  AUCTION
              15  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
             469  BARGAIN???
            6679  DEAL
           26579  AGREEMENT
             281  AUCTION
              14  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

256: TecTrends_1982-2010/Jan W2
              59  BARGAIN???
             457  AGREEMENT
            1508  DEAL
             158  AUCTION
               2  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

474: New York Times Abs_1969-2010/Jan 11
           10891  BARGAIN???
           40524  DEAL
           49569  AGREEMENT
            8409  AUCTION
             830  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

475: Wall Street Journal Abs_1973-2010/Jan 16
            2874  BARGAIN???
          20578  DEAL
          24890  AGREEMENT
           4336  AUCTION
            132  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
           2134  BARGAIN???
          93203  AGREEMENT
         107425  DEAL
           5058  AUCTION
            175  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

139: EconLit_1969-2009/Dec
           5802  DEAL
           7178  AGREEMENT
           3649  AUCTION
          18153  BARGAIN???
            285  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

TOTAL: FILES 2,35,65 and ...
          42837  BARGAIN???
         661441  AGREEMENT
         282323  DEAL
          27019  AUCTION
      S3   1811  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
```

? s (BINDING or bound) (10n) BARGAIN (10n) PAYMENT

```
  2: INSPEC_1898-2010/Jan W2
            499  BARGAIN
           5654  PAYMENT
          92470  BINDING
         144916  BOUND
              0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

 35: Dissertation Abs Online_1861-2009/Nov
            535  BARGAIN
           2610  PAYMENT
          59386  BINDING
          34939  BOUND
              0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

 65: Inside Conferences_1993-2010/Jan 15
             66  BARGAIN
            817  PAYMENT
          14942  BINDING
           6957  BOUND
              0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
            155  BARGAIN
            669  PAYMENT
          10919  BINDING
          10344  BOUND
              0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

256: TecTrends_1982-2010/Jan W2
             40  BARGAIN
             70  BINDING
             122  BOUND
             298  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

474: New York Times Abs_1969-2010/Jan 11
            2710  BARGAIN
            1590  BINDING
            4093  BOUND
            7522  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

475: Wall Street Journal Abs_1973-2010/Jan 16
             328  BINDING
             568  BOUND
            1042  BARGAIN
            3790  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
             908  BARGAIN
            1455  BINDING
            2300  BOUND
           25728  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

139: EconLit_1969-2009/Dec
             715  BARGAIN
            1570  BINDING
            2535  BOUND
            7797  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

TOTAL: FILES 2,35,65 and ...
          182730  BINDING
          206774  BOUND
            6670  BARGAIN
           54885  PAYMENT
      S4       0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
```

? s ROUND(3n) ROUND

```
  2: INSPEC_1898-2010/Jan W2
           30645  ROUND
           30645  ROUND
             410  ROUND(3N) ROUND

 35: Dissertation Abs Online_1861-2009/Nov
            5795  ROUND
            5795  ROUND
             186  ROUND(3N) ROUND

 65: Inside Conferences_1993-2010/Jan 15
            3694  ROUND
            3694  ROUND
              13  ROUND(3N) ROUND

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
            3009  ROUND
            3009  ROUND
```

```
              30  ROUND(3N) ROUND

256: TecTrends_1982-2010/Jan W2
             161  ROUND
             161  ROUND
               2  ROUND(3N) ROUND

474: New York Times Abs_1969-2010/Jan 11
           22319  ROUND
           22319  ROUND
             119  ROUND(3N) ROUND

475: Wall Street Journal Abs_1973-2010/Jan 16
            2977  ROUND
            2977  ROUND
              10  ROUND(3N) ROUND

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
            8662  ROUND
            8662  ROUND
              28  ROUND(3N) ROUND

139: EconLit_1969-2009/Dec
            3029  ROUND
            3029  ROUND
              43  ROUND(3N) ROUND

TOTAL: FILES 2,35,65 and ...
           80291  ROUND
           80291  ROUND
      S5     841  ROUND(3N) ROUND
```

? s single () offer

```
  2: INSPEC_1898-2010/Jan W2
          921082  SINGLE
           85975  OFFER
               4  SINGLE () OFFER

 35: Dissertation Abs Online_1861-2009/Nov
          133748  SINGLE
           31096  OFFER
               3  SINGLE () OFFER

 65: Inside Conferences_1993-2010/Jan 15
           56052  SINGLE
             506  OFFER
               0  SINGLE () OFFER

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
           67887  SINGLE
           12697  OFFER
               0  SINGLE () OFFER

256: TecTrends_1982-2010/Jan W2
            1901  SINGLE
            3109  OFFER
               0  SINGLE () OFFER
```

```
474: New York Times Abs_1969-2010/Jan 11
           16284  SINGLE
           41697  OFFER
               2  SINGLE () OFFER

475: Wall Street Journal Abs_1973-2010/Jan 16
            4500  SINGLE
           25851  OFFER
               1  SINGLE () OFFER

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
           32663  SINGLE
           98432  OFFER
               4  SINGLE () OFFER

139: EconLit_1969-2009/Dec
           26643  SINGLE
            8723  OFFER
               7  SINGLE () OFFER

TOTAL: FILES 2,35,65 and ...
         1260760  SINGLE
          308086  OFFER
      S6      21  SINGLE () OFFER
```

? s round (5n) offer (10n) counteroffer

```
  2: INSPEC_1898-2010/Jan W2
              11  COUNTEROFFER
           30645  ROUND
           85975  OFFER
               1  ROUND (5N) OFFER (10N) COUNTEROFFER

 35: Dissertation Abs Online_1861-2009/Nov
               6  COUNTEROFFER
            5795  ROUND
           31096  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

 65: Inside Conferences_1993-2010/Jan 15
               1  COUNTEROFFER
             506  OFFER
            3694  ROUND
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
               3  COUNTEROFFER
            3009  ROUND
           12697  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

256: TecTrends_1982-2010/Jan W2
               0  COUNTEROFFER
             161  ROUND
            3109  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

474: New York Times Abs_1969-2010/Jan 11
              91  COUNTEROFFER
           22319  ROUND
           41697  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

475: Wall Street Journal Abs_1973-2010/Jan 16
              53  COUNTEROFFER
            2977  ROUND
           25851  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
              14  COUNTEROFFER
            8662  ROUND
           98432  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

139: EconLit_1969-2009/Dec
              10  COUNTEROFFER
            3029  ROUND
            8723  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

TOTAL: FILES 2,35,65 and ...
           80291  ROUND
          308086  OFFER
             189  COUNTEROFFER
      S7       1  ROUND (5N) OFFER (10N) COUNTEROFFER
```

? s predetermine??? (5n) (criteria or criterion)

```
  2: INSPEC_1898-2010/Jan W2
           13219  PREDETERMINE???
          124180  CRITERIA
          102981  CRITERION
             162  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

 35: Dissertation Abs Online_1861-2009/Nov
            2792  PREDETERMINE???
           43655  CRITERIA
           22182  CRITERION
             143  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

 65: Inside Conferences_1993-2010/Jan 15
              79  PREDETERMINE???
           11167  CRITERIA
            3464  CRITERION
               1  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
             684  PREDETERMINE???
            8739  CRITERIA
            5206  CRITERION
              13  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

256: TecTrends_1982-2010/Jan W2
              19  PREDETERMINE???
             167  CRITERIA
              10  CRITERION
               0  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
```

```
474: New York Times Abs_1969-2010/Jan 11
             117  PREDETERMINE???
            1523  CRITERIA
             279  CRITERION
               3  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

475: Wall Street Journal Abs_1973-2010/Jan 16
              26  PREDETERMINE???
             435  CRITERIA
              91  CRITERION
               1  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
             117  PREDETERMINE???
            3784  CRITERIA
             326  CRITERION
               3  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

139: EconLit_1969-2009/Dec
             572  PREDETERMINE???
           18354  CRITERIA
            3143  CRITERION
               4  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

TOTAL: FILES 2,35,65 and ...
           17625  PREDETERMINE???
          212004  CRITERIA
          137682  CRITERION
      S8     330  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
```

? **s au=burchetta,j?**

```
  2: INSPEC_1898-2010/Jan W2
               0  AU=BURCHETTA,J?

 35: Dissertation Abs Online_1861-2009/Nov
               0  AU=BURCHETTA,J?

 65: Inside Conferences_1993-2010/Jan 15
               0  AU=BURCHETTA,J?

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
               0  AU=BURCHETTA,J?

256: TecTrends_1982-2010/Jan W2
               0  AU=BURCHETTA,J?

474: New York Times Abs_1969-2010/Jan 11
               0  AU=BURCHETTA,J?

475: Wall Street Journal Abs_1973-2010/Jan 16
               0  AU=BURCHETTA,J?

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
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139: EconLit_1969-2009/Dec
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```
                0  AU=BURCHETTA,J?

TOTAL: FILES 2,35,65 and ...
      S9        0  AU=BURCHETTA,J?
```

? **s au=brofman, c?**

```
  2: INSPEC_1898-2010/Jan W2
                0  AU=BROFMAN, C?

 35: Dissertation Abs Online_1861-2009/Nov
                0  AU=BROFMAN, C?

 65: Inside Conferences_1993-2010/Jan 15
                0  AU=BROFMAN, C?

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
                0  AU=BROFMAN, C?

256: TecTrends_1982-2010/Jan W2
                0  AU=BROFMAN, C?

474: New York Times Abs_1969-2010/Jan 11
                0  AU=BROFMAN, C?

475: Wall Street Journal Abs_1973-2010/Jan 16
                0  AU=BROFMAN, C?

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
>>>Prefix "AU" is undefined
                0  AU=BROFMAN, C?

139: EconLit_1969-2009/Dec
                0  AU=BROFMAN, C?

TOTAL: FILES 2,35,65 and ...
     S10        0  AU=BROFMAN, C?
```

? **s pd>19980806**

Processing
Processing

```
  2: INSPEC_1898-2010/Jan W2
         4841107  PD>19980806

 35: Dissertation Abs Online_1861-2009/Nov
>>>Prefix "PD" is undefined
                0  PD>19980806

 65: Inside Conferences_1993-2010/Jan 15
>>>Prefix "PD" is undefined
                0  PD>19980806

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
          856545  PD>19980806
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256: TecTrends_1982-2010/Jan W2
           24381  PD>19980806

474: New York Times Abs_1969-2010/Jan 11
          932801  PD>19980806

475: Wall Street Journal Abs_1973-2010/Jan 16
          427732  PD>19980806

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
          973670  PD>19980806

139: EconLit_1969-2009/Dec
>>>Prefix "PD" is undefined
               0  PD>19980806

TOTAL: FILES 2,35,65 and ...
     S11 8056236  PD>19980806
```

? s s8 and auction

```
  2: INSPEC_1898-2010/Jan W2
             162  S8
            3472  AUCTION
               0  S8 AND AUCTION

 35: Dissertation Abs Online_1861-2009/Nov
             143  S8
            1036  AUCTION
               0  S8 AND AUCTION

 65: Inside Conferences_1993-2010/Jan 15
               1  S8
             620  AUCTION
               0  S8 AND AUCTION

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
              13  S8
             281  AUCTION
               0  S8 AND AUCTION

256: TecTrends_1982-2010/Jan W2
               0  S8
             158  AUCTION
               0  S8 AND AUCTION

474: New York Times Abs_1969-2010/Jan 11
               3  S8
            8409  AUCTION
               0  S8 AND AUCTION

475: Wall Street Journal Abs_1973-2010/Jan 16
               1  S8
            4336  AUCTION
               0  S8 AND AUCTION

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
               3  S8
            5058  AUCTION
               0  S8 AND AUCTION

139: EconLit_1969-2009/Dec
               4  S8
            3649  AUCTION
               0  S8 AND AUCTION

TOTAL: FILES 2,35,65 and ...
             330  S8
           27019  AUCTION
     S12       0  S8 AND AUCTION
```

? s s3 and s8

```
  2: INSPEC_1898-2010/Jan W2
              98  S3
             162  S8
               0  S3 AND S8

 35: Dissertation Abs Online_1861-2009/Nov
             143  S8
             260  S3
               0  S3 AND S8

 65: Inside Conferences_1993-2010/Jan 15
               1  S8
              15  S3
               0  S3 AND S8

 99: Wilson Appl. Sci & Tech Abs_1983-2009/Nov
              13  S8
              14  S3
               0  S3 AND S8

256: TecTrends_1982-2010/Jan W2
               0  S8
               2  S3
               0  S3 AND S8

474: New York Times Abs_1969-2010/Jan 11
               3  S8
             830  S3
               0  S3 AND S8

475: Wall Street Journal Abs_1973-2010/Jan 16
               1  S8
             132  S3
               0  S3 AND S8

583: Gale Group Globalbase(TM)_1986-2002/Dec 13
               3  S8
             175  S3
               0  S3 AND S8

139: EconLit_1969-2009/Dec
               4  S8
             285  S3
               0  S3 AND S8
```

```
TOTAL: FILES 2,35,65 and ...
            1811  S3
             330  S8
     S13       0  S3 AND S8
```

? ds

```
Set   File    Items   Description
         2     5711
        35     1408
        65      185
        99      196
       256        4
       474        6
       475        1
       583       18
       139       36
S1             7565   RELIABILITY (5N) FACTOR?
         2   226324
        35    28976
        65    33780
        99    13708
       256      442
       474      727
       475      262
       583     2418
       139     1880
S2           308517   RELIABILITY   (January 1969)
         2       98
        35      260
        65       15
        99       14
       256        2
       474      830
       475      132
       583      175
       139      285
S3             1811   BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
         2        0
        35        0
        65        0
        99        0
       256        0
       474        0
       475        0
       583        0
       139        0
S4                0   (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
         2      410
        35      186
        65       13
        99       30
       256        2
       474      119
       475       10
       583       28
       139       43
S5              841   ROUND(3N) ROUND
```

```
          2         4
         35         3
         65         0
         99         0
        256         0
        474         2
        475         1
        583         4
        139         7
S6                 21   SINGLE () OFFER
          2         1
         35         0
         65         0
         99         0
        256         0
        474         0
        475         0
        583         0
        139         0
S7                  1   ROUND (5N) OFFER (10N) COUNTEROFFER
          2       162
         35       143
         65         1
         99        13
        256         0
        474         3
        475         1
        583         3
        139         4
S8                330   PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
          2         0
         35         0
         65         0
         99         0
        256         0
        474         0
        475         0
        583         0
        139         0
S9                  0   AU=BURCHETTA,J?
          2         0
         35         0
         65         0
         99         0
        256         0
        474         0
        475         0
        583         0
        139         0
S10                 0   AU=BROFMAN, C?
          2   4841107
         35         0
         65         0
         99    856545
        256     24381
        474    932801
        475    427732
        583    973670
        139         0
S11           8056236   PD>19980806
          2         0
         35         0
         65          0
         99          0
        256          0
        474          0
        475          0
        583          0
        139          0
S12                  0   S8 AND AUCTION
          2          0
         35          0
         65          0
         99          0
        256          0
        474          0
        475          0
        583          0
        139          0
S13                  0   S3 AND S8
```

? b core1

```
       17jan10 15:22:21 User233765 Session D173.5
           $21.15    1.692 DialUnits File2
    $21.15  Estimated cost File2
            $0.85    0.191 DialUnits File35
     $0.85  Estimated cost File35
            $0.35    0.079 DialUnits File65
     $0.35  Estimated cost File65
            $2.10    0.410 DialUnits File99
     $2.10  Estimated cost File99
            $0.46    0.082 DialUnits File256
     $0.46  Estimated cost File256
            $1.91    0.499 DialUnits File474
     $1.91  Estimated cost File474
            $1.01    0.263 DialUnits File475
     $1.01  Estimated cost File475
            $0.00    0.612 DialUnits File583
     $0.00  Estimated cost File583
            $0.39    0.106 DialUnits File139
     $0.39  Estimated cost File139
            OneSearch, 9 files,  3.934 DialUnits FileOS
     $0.82  INTERNET
    $29.04  Estimated cost this search
   $146.99  Estimated total session cost  41.638 DialUnits

SYSTEM:OS  - DIALOG OneSearch
  File   9:Business & Industry(R) Jul/1994-2010/Jan 16
         (c) 2010 Gale/Cengage
  File  15:ABI/Inform(R) 1971-2010/Jan 16
         (c) 2010 ProQuest Info&Learning
  File 160:Gale Group PROMT(R) 1972-1989
         (c) 1999 The Gale Group
  File 148:Gale Group Trade & Industry DB 1976-2010/Jan 16
         (c) 2010 Gale/Cengage
*File 148: CURRENT feature not working. See HELP NEWS148.
  File 275:Gale Group Computer DB(TM) 1983-2010/Dec 11
         (c) 2010 Gale/Cengage
  File 610:Business Wire 1999-2010/Jan 17
         (c) 2010 Business Wire.
```

```
*File 610: contains data from 3/99 forward.
 For archive data (1986-2/99) see File 810.
  File 810:Business Wire 1986-1999/Feb 28
         (c) 1999 Business Wire
*File 810: contains data from 1986-1999.
 See File 610 for current data.

      Set  Items  Description
      ---  -----  -----------
```

? s reliability (5n) factor?

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
           30598  RELIABILITY
          231774  FACTOR?
             448  RELIABILITY (5N) FACTOR?

 15: ABI/Inform(R)_1971-2010/Jan 16
          118740  RELIABILITY
          832544  FACTOR?
            3954  RELIABILITY (5N) FACTOR?

160: Gale Group PROMT(R)_1972-1989
            9047  RELIABILITY
           55653  FACTOR?
             105  RELIABILITY (5N) FACTOR?

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
          291866  RELIABILITY
         1932183  FACTOR?
            3827  RELIABILITY (5N) FACTOR?

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
           48410  RELIABILITY
          111365  FACTOR?
             741  RELIABILITY (5N) FACTOR?

610: Business Wire_1999-2010/Jan 17
           85701  RELIABILITY
          587558  FACTOR?
             601  RELIABILITY (5N) FACTOR?

810: Business Wire_1986-1999/Feb 28
           23931  RELIABILITY
           92273  FACTOR?
             210  RELIABILITY (5N) FACTOR?

TOTAL: FILES 9,15,160 and ...
          608293  RELIABILITY
         3843350  FACTOR?
      S1    9886  RELIABILITY (5N) FACTOR?
```

? s reliability

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
           30598  RELIABILITY
```

```
 15: ABI/Inform(R)_1971-2010/Jan 16
          118740  RELIABILITY

160: Gale Group PROMT(R)_1972-1989
            9047  RELIABILITY

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
          291866  RELIABILITY

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
           48410  RELIABILITY

610: Business Wire_1999-2010/Jan 17
           85701  RELIABILITY

810: Business Wire_1986-1999/Feb 28
           23931  RELIABILITY

TOTAL: FILES 9,15,160 and ...
      S2  608293  RELIABILITY
```

? s bargain??? (10n) (AGREEMENT or deal or auction)

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
           21536  BARGAIN???
          334250  AGREEMENT
          524758  DEAL
           30122  AUCTION
            2036  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

 15: ABI/Inform(R)_1971-2010/Jan 16
           75114  BARGAIN???
          437085  AGREEMENT
          682790  DEAL
           58811  AUCTION
            5524  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

160: Gale Group PROMT(R)_1972-1989
            3411  BARGAIN???
           49782  DEAL
           67368  AGREEMENT
            1487  AUCTION
             286  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
          107957  BARGAIN???
          980352  DEAL
         1272294  AGREEMENT
          132075  AUCTION
            8791  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
           12597  BARGAIN???
          142776  DEAL
          196110  AGREEMENT
           10202  AUCTION
             335  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
```

```
610: Business Wire_1999-2010/Jan 17
            6679  BARGAIN???
           69198  DEAL
          270182  AGREEMENT
           25246  AUCTION
             848  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

810: Business Wire_1986-1999/Feb 28
            3157  BARGAIN???
           20576  DEAL
          154419  AGREEMENT
            6073  AUCTION
             330  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)

TOTAL: FILES 9,15,160 and ...
          230451  BARGAIN???
         2731708  AGREEMENT
         2470232  DEAL
          264016  AUCTION
      S3   18150  BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
```

? s (BINDING or bound) (10n) BARGAIN (10n) PAYMENT

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
           10555  BARGAIN
           11583  BINDING
           18389  BOUND
          121707  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

 15: ABI/Inform(R)_1971-2010/Jan 16
           32421  BARGAIN
           40999  BINDING
           74403  BOUND
          221087  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

160: Gale Group PROMT(R)_1972-1989
            1229  BARGAIN
            2368  BINDING
            2260  BOUND
           10951  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
           50668  BARGAIN
           62210  BINDING
           90667  BOUND
          466369  PAYMENT
               1  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
            9737  BARGAIN
            4487  BINDING
           13251  BOUND
           28822  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

610: Business Wire_1999-2010/Jan 17
```

```
            2257  BARGAIN
            9962  BINDING
            6432  BOUND
          114790  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

810: Business Wire_1986-1999/Feb 28
            1501  BARGAIN
            3745  BINDING
            2848  BOUND
           33929  PAYMENT
               0  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT

TOTAL: FILES 9,15,160 and ...
          135354  BINDING
          208250  BOUND
          108368  BARGAIN
          997655  PAYMENT
      S4       1  (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
```

? s ROUND(3n) ROUND

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
           81129  ROUND
           81129  ROUND
             565  ROUND(3N) ROUND

 15: ABI/Inform(R)_1971-2010/Jan 16
          161331  ROUND
          161331  ROUND
            1736  ROUND(3N) ROUND

160: Gale Group PROMT(R)_1972-1989
            6641  ROUND
            6641  ROUND
              42  ROUND(3N) ROUND

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
          325087  ROUND
          325087  ROUND
            3429  ROUND(3N) ROUND

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
           32560  ROUND
           32560  ROUND
             341  ROUND(3N) ROUND

610: Business Wire_1999-2010/Jan 17
           44863  ROUND
           44863  ROUND
             675  ROUND(3N) ROUND

810: Business Wire_1986-1999/Feb 28
           16566  ROUND
           16566  ROUND
             179  ROUND(3N) ROUND

TOTAL: FILES 9,15,160 and ...
          668177  ROUND
          668177  ROUND
      S5    6967  ROUND(3N) ROUND
```

? s single () offer

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
          244362  SINGLE
          445320  OFFER
              31  SINGLE () OFFER

 15: ABI/Inform(R)_1971-2010/Jan 16
          632597  SINGLE
          726724  OFFER
              77  SINGLE () OFFER

160: Gale Group PROMT(R)_1972-1989
           51856  SINGLE
           77891  OFFER
               4  SINGLE () OFFER

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
         1192476  SINGLE
         1926845  OFFER
             102  SINGLE () OFFER

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
          255274  SINGLE
          263392  OFFER
               9  SINGLE () OFFER

610: Business Wire_1999-2010/Jan 17
          230008  SINGLE
          385617  OFFER
              11  SINGLE () OFFER

810: Business Wire_1986-1999/Feb 28
           82552  SINGLE
          125744  OFFER
               2  SINGLE () OFFER

TOTAL: FILES 9,15,160 and ...
         2689125  SINGLE
         3951533  OFFER
      S6     236  SINGLE () OFFER
```

? s round (5n) offer (10n) counteroffer

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
             415  COUNTEROFFER
           81129  ROUND
          445320  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

 15: ABI/Inform(R)_1971-2010/Jan 16
             634  COUNTEROFFER
          161331  ROUND
          726724  OFFER
               1  ROUND (5N) OFFER (10N) COUNTEROFFER

160: Gale Group PROMT(R)_1972-1989
              85  COUNTEROFFER
            6641  ROUND
           77891  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
             993  COUNTEROFFER
          325087  ROUND
         1926845  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
              67  COUNTEROFFER
           32560  ROUND
          263392  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

610: Business Wire_1999-2010/Jan 17
              38  COUNTEROFFER
           44863  ROUND
          385617  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

810: Business Wire_1986-1999/Feb 28
              13  COUNTEROFFER
           16566  ROUND
          125744  OFFER
               0  ROUND (5N) OFFER (10N) COUNTEROFFER

TOTAL: FILES 9,15,160 and ...
          668177  ROUND
         3951533  OFFER
            2245  COUNTEROFFER
      S7       1  ROUND (5N) OFFER (10N) COUNTEROFFER
```

? s predetermine??? (5n) (criteria or criterion)

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
            2924  PREDETERMINE???
           32779  CRITERIA
            3714  CRITERION
              53  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

 15: ABI/Inform(R)_1971-2010/Jan 16
           17884  PREDETERMINE???
          181922  CRITERIA
           34265  CRITERION
             505  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

160: Gale Group PROMT(R)_1972-1989
             976  PREDETERMINE???
            4228  CRITERIA
             518  CRITERION
               6  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
```

```
148: Gale Group Trade & Industry DB_1976-2010/Jan 16
           20049  PREDETERMINE???
          277664  CRITERIA
           27011  CRITERION
             475  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
            3151  PREDETERMINE???
           27206  CRITERIA
            3598  CRITERION
              63  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

610: Business Wire_1999-2010/Jan 17
            1967  PREDETERMINE???
           81628  CRITERIA
            1740  CRITERION
              83  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

810: Business Wire_1986-1999/Feb 28
             729  PREDETERMINE???
           18307  CRITERIA
             648  CRITERION
              17  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)

TOTAL: FILES 9,15,160 and ...
           47680  PREDETERMINE???
          623734  CRITERIA
           71494  CRITERION
      S8    1202  PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
```

? **s au=burchetta,j?**

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
>>>Prefix "AU" is undefined
               0  AU=BURCHETTA,J?

 15: ABI/Inform(R)_1971-2010/Jan 16
               0  AU=BURCHETTA,J?

160: Gale Group PROMT(R)_1972-1989
               0  AU=BURCHETTA,J?

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
               0  AU=BURCHETTA,J?

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               0  AU=BURCHETTA,J?

610: Business Wire_1999-2010/Jan 17
               0  AU=BURCHETTA,J?

810: Business Wire_1986-1999/Feb 28
>>>Prefix "AU" is undefined
               0  AU=BURCHETTA,J?

TOTAL: FILES 9,15,160 and ...
      S9       0  AU=BURCHETTA,J?
```

? s au=brofman, c?

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
>>>Prefix "AU" is undefined
               0  AU=BROFMAN, C?

 15: ABI/Inform(R)_1971-2010/Jan 16
               0  AU=BROFMAN, C?

160: Gale Group PROMT(R)_1972-1989
               0  AU=BROFMAN, C?

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
               0  AU=BROFMAN, C?

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               0  AU=BROFMAN, C?

610: Business Wire_1999-2010/Jan 17
               0  AU=BROFMAN, C?

810: Business Wire_1986-1999/Feb 28
>>>Prefix "AU" is undefined
               0  AU=BROFMAN, C?

TOTAL: FILES 9,15,160 and ...
     S10       0  AU=BROFMAN, C?
```

? s pd>19980806

Processing
Processing
Processing
Processing
Processing
Processing
Processing

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
         3014933  PD>19980806

 15: ABI/Inform(R)_1971-2010/Jan 16
         4060790  PD>19980806

160: Gale Group PROMT(R)_1972-1989
               0  PD>19980806

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
Processing
Processing
        14270282  PD>19980806

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
         1423572  PD>19980806

610: Business Wire_1999-2010/Jan 17
```

```
        2227409  PD>19980806

810: Business Wire_1986-1999/Feb 28
          95689  PD>19980806

TOTAL: FILES 9,15,160 and ...
     S1125092675  PD>19980806
```

? s s8 and auction

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
             53  S8
          30122  AUCTION
              0  S8 AND AUCTION

 15: ABI/Inform(R)_1971-2010/Jan 16
            505  S8
          58811  AUCTION
              9  S8 AND AUCTION

160: Gale Group PROMT(R)_1972-1989
              6  S8
           1487  AUCTION
              0  S8 AND AUCTION

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
            475  S8
         132075  AUCTION
              2  S8 AND AUCTION

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
             63  S8
          10202  AUCTION
              2  S8 AND AUCTION

610: Business Wire_1999-2010/Jan 17
             83  S8
          25246  AUCTION
              0  S8 AND AUCTION

810: Business Wire_1986-1999/Feb 28
             17  S8
           6073  AUCTION
              0  S8 AND AUCTION

TOTAL: FILES 9,15,160 and ...
           1202  S8
         264016  AUCTION
     S12      13  S8 AND AUCTION
```

? s s3 and s8

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
             53  S8
           2036  S3
              0  S3 AND S8
```

```
 15: ABI/Inform(R)_1971-2010/Jan 16
             505  S8
            5524  S3
               2  S3 AND S8

160: Gale Group PROMT(R)_1972-1989
               6  S8
             286  S3
               0  S3 AND S8

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
             475  S8
            8791  S3
               1  S3 AND S8

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
              63  S8
             335  S3
               0  S3 AND S8

610: Business Wire_1999-2010/Jan 17
              83  S8
             848  S3
               0  S3 AND S8

810: Business Wire_1986-1999/Feb 28
              17  S8
             330  S3
               0  S3 AND S8

TOTAL: FILES 9,15,160 and ...
           18150  S3
            1202  S8
     S13       3  S3 AND S8
```

? ds

```
Set   File    Items   Description
         9      448
        15     3954
       160      105
       148     3827
       275      741
       610      601
       810      210
S1             9886   RELIABILITY (5N) FACTOR?
         9    30598
        15   118740
       160     9047
       148   291866
       275    48410
       610    85701
       810    23931
S2           608293   RELIABILITY
         9     2036
        15     5524
       160      286
       148     8791
```

```
      275       335
      610       848
      810       330
S3            18150   BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
        9         0
       15         0
      160         0
      148         1
      275         0
      610         0
      810         0
S4                1   (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
        9       565
       15      1736
      160        42
      148      3429
      275       341
      610       675
      810       179
S5             6967   ROUND(3N) ROUND
        9        31
       15        77
      160         4
      148       102
      275         9
      610        11
      810         2
S6              236   SINGLE () OFFER
        9         0
       15         1
      160         0
      148         0
      275         0
      610         0
      810         0
S7                1   ROUND (5N) OFFER (10N) COUNTEROFFER
        9        53
       15       505
      160         6
      148       475
      275        63
      610        83
      810        17
S8             1202   PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
        9         0
       15         0
      160         0
      148         0
      275         0
      610         0
      810         0
S9                0   AU=BURCHETTA,J?
        9         0
       15         0
      160         0
      148         0
      275         0
      610         0
      810         0
S10               0   AU=BROFMAN, C?
        9   3014933
       15   4060790
      160          0
      148   14270282
      275    1423572
      610    2227409
      810      95689
S11         25092675   PD>19980806
        9          0
       15          9
      160          0
      148          2
      275          2
      610          0
      810          0
S12               13   S8 AND AUCTION
        9          0
       15          2
      160          0
      148          1
      275          0
      610          0
      810          0
S13                3   S3 AND S8
```

? rd

```
     S14        3  RD  (unique items)
```

? s s14 not s11

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
              0  S14
        3014933  S11
              0  S14 NOT S11

 15: ABI/Inform(R)_1971-2010/Jan 16
              2  S14
        4060790  S11
              2  S14 NOT S11

160: Gale Group PROMT(R)_1972-1989
              0  S14
              0  S11
              0  S14 NOT S11

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
              1  S14
       14270282  S11
              0  S14 NOT S11

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
              0  S14
        1423572  S11
              0  S14 NOT S11

610: Business Wire_1999-2010/Jan 17
              0  S14
```

```
         2227409  S11
               0  S14 NOT S11

810: Business Wire_1986-1999/Feb 28
               0  S14
           95689  S11
               0  S14 NOT S11

TOTAL: FILES 9,15,160 and ...
               3  S14
        25092675  S11
     S15       2  S14 NOT S11
```

? s s12 not s11

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
               0  S12
         3014933  S11
               0  S12 NOT S11

 15: ABI/Inform(R)_1971-2010/Jan 16
               9  S12
         4060790  S11
               1  S12 NOT S11

160: Gale Group PROMT(R)_1972-1989
               0  S12
               0  S11
               0  S12 NOT S11

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
               2  S12
        14270282  S11
               0  S12 NOT S11

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               2  S12
         1423572  S11
               0  S12 NOT S11

610: Business Wire_1999-2010/Jan 17
               0  S12
         2227409  S11
               0  S12 NOT S11

810: Business Wire_1986-1999/Feb 28
               0  S12
           95689  S11
               0  S12 NOT S11

TOTAL: FILES 9,15,160 and ...
              13  S12
        25092675  S11
     S16       1  S12 NOT S11
```

? s s16 or s15

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
               0  S15
               0  S16
               0  S16 OR S15

 15: ABI/Inform(R)_1971-2010/Jan 16
               1  S16
               2  S15
               3  S16 OR S15

160: Gale Group PROMT(R)_1972-1989
               0  S15
               0  S16
               0  S16 OR S15

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
               0  S15
               0  S16
               0  S16 OR S15

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
               0  S15
               0  S16
               0  S16 OR S15

610: Business Wire_1999-2010/Jan 17
               0  S15
               0  S16
               0  S16 OR S15

810: Business Wire_1986-1999/Feb 28
               0  S15
               0  S16
               0  S16 OR S15

TOTAL: FILES 9,15,160 and ...
               1  S16
               2  S15
     S17       3  S16 OR S15
```

? **rd**

```
     S18       3  RD  (unique items)
```

? **t /6,k/all**

Dialog eLink: USPTO Full Text Retrieval Options

18/6,K/1 (Item 1 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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01090314 97-39708

****USE FORMAT 7 OR 9 FOR FULL TEXT****

A checkup for your treasury policy

Sep/Oct 1995 **Length:** 4 Pages
Word Count: 1673
Text:

...At the urging of its investment-securities firm, a high-tech start-up purchased an **auction**-rate preferred stock (an equity-security issue with dividends that rake advantage of favorable federal...
...but necessary element. Brokers and dealers that provide securities clearance and custodial services should meet **predetermined** minimum rating **criteria**. Reviewing the **criteria** for each broker/dealer annually can help minimize unforeseen problems.

The objective of any foreign...

Dialog eLink: USPTO Full Text Retrieval Options
18/6,K/2 (Item 2 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
(c) 2010 ProQuest Info&Learning. All rights reserved.

00805208 94-54600
USE FORMAT 7 OR 9 FOR FULL TEXT
Three decades of experience with the Equal Pay Act

Fall 1993 **Length:** 16 Pages
Word Count: 6638
Text:

...fide job classification systems (Corning Glass Works v. Brennan, 1974). Adherence to a collective bargaining **agreement** has not been ruled an accepted defense for unequal pay (Blume v. Leake, 1985). Similarly...

Dialog eLink: USPTO Full Text Retrieval Options
18/6,K/3 (Item 3 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
(c) 2010 ProQuest Info&Learning. All rights reserved.

00723611 93-72832
USE FORMAT 7 OR 9 FOR FULL TEXT
Strategy and Tactics in Dealing With Teacher Unions

Fall 1991 **Length:** 11 Pages
Word Count: 4665
Text:

...Teachers (AFT) contracts with their own staff unions. For example, the NEA has a collective **bargaining agreement** with the NEA Staff Organization (NEASO). One might suppose that since the NEA is always... leads to either a specified racial proportion of personnel, or a proportion that meets some **predetermined criterion**. Requiring that 10 percent of the teachers be black or that five percent of admissions...

? t /9/1

Dialog eLink: USPTO Full Text Retrieval Options

18/9/1 (Item 1 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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01090314 97-39708

A checkup for your treasury policy

O Kelly, Eugene D

Financial Executive v11n5 pp: 40-44
Sep/Oct 1995
ISSN: 0895-4186 **Journal Code:** FEX
Document Type: Journal article **Language:** English **Length:** 4 Pages
Word Count: 1673

Abstract:

Risk management is a dynamic process that requires a company to monitor the policies and procedures governing the company's direction. When company growth and expansion is combined with a marketplace that offers an ever-widening range of financial instruments for hedging risks or investing excess cash, changes can occur rapidly. That is why all company treasury-management policies should be reviewed and revised. Most treasury policy statements are too generic to be of much use. The policy statement should clearly state to what extent the treasury department will support the risks of the company's business. The treasurer should report to the investment committee quarterly on liquidity, investments, foreign exchange, interest rates, risk management and borrowing. The policy should authorize the types of derivatives the company can use, as well as their limits.

Text:

Warning: Your company's treasury policy is outdated. The result could be hazardous to your corporate health.

If American corporations were forced to test their corporate-treasury policies for safety like cigarettes, chances are the surgeon general would require them to carry a warning label like the one above. As someone who's evaluated more than his fair share of treasury policies, I've reviewed many policies that are incomplete or, worse, fail to adequately translate the suitability standards that the board of directors or senior management has mandated.

Risk management is a dynamic process that requires you to monitor the policies and procedures governing the company's direction. When you combine company growth and expansion with a marketplace that offers an ever-widening range of financial instruments for hedging risks or investing excess cash, changes can occur rapidly. So even if your company has a comprehensive policy, take a close look at it again if you haven't revised it within the last 12 months.

DON'T CHANT THE MANTRA

Start by examining your policy statement. Almost all treasury policies begin this way. But if you compare a dozen statements from different companies, you'll find they all read virtually the same. "Safety, liquidity and avoidance of speculation" is the current mantra. Often, however, the ideal world of the policy statement and the real world of treasury activity can be alarmingly different. Gibson Greetings, which has acknowledged derivatives losses in excess of $20 million, described itself in court filings against Bankers Trust as "a conservatively managed company." Yet Gibson entered into derivatives agreements so complex only Bankers Trust could value the contracts.

When the performance benchmark is straightforward, you can properly evaluate the treasury group. But like many corporate mission statements, most treasury policy statements are too generic to be of much use. The policy statement has a single yet fundamental objective: Clearly state to what extent the treasury department will support the risks of the company's business. With few exceptions, management shouldn't view the treasury department as a potential profit center.

The well-publicized Procter Gamble derivatives debacle illustrates this point. The company's underlying business risks include margin compression, fluctuations in foreign-denominated revenue currencies and volatile raw-material prices. Its treasury policy supported the corporate objectives through hedging strategies for raw materials and foreign-currency risk reduction. Apparently, however, the company ran its treasury as a profit center. Using leveraged swaps, it placed a series of interest bets that Fortune estimates might have saved the company less than 0.5 percent of its annual interest expenses of $500 million but resulted in a $157-million derivatives loss.

Procter & Gamble isn't alone. The Office of the Comptroller of the Currency reports that while the nation's largest banks have tightened their trading policies and procedures, management oversight still needs improvement. What's true for banks is also true for most corporations. The recent lessons learned from the Barings Securities and Kidder Peabody matters are worth remembering.

In both those cases, underlying policies were in place, but management oversight wasn't. Therefore, when policy violations occurred, management didn't correct them in time. As you can see, an investment committee that can provide appropriate and timely oversight is essential. Generally, the CFO should chair the committee, and other finance members could include the controller, divisional financial officers and legal counsel. The treasurer also should sit on the committee.

KEEPING TABS ON TREASURY

The treasurer should report to the investment committee quarterly on liquidity, investments, foreign exchange, interest rates, risk management and borrowing. Frequent mark-to-market reporting for hedging positions is also important. The committee should present a statement of policy compliance to the board of directors annually. Your internal auditor can also play a valuable role by certifying policy compliance in its annual report to the board of directors.

Most treasury policies fail to adequately address liquidity, so one of the investment committee's key responsibilities should be setting the liquidity standard for the organization. This typically includes the minimum working-capital rates, minimum cash and cash equivalents and anticipated cash needs over a six-to 12-month horizon. Financial Accounting Standard 115, "Accounting for Certain Investments in Debt Securities," which became effective in 1994, has limited the flexibility treasury organizations once had to meet liquidity needs by disposing of investments. Now you must designate whether an investment is available for sale or whether you're holding it to maturity. Changing from one category to another should be a rare occurrence, reserved for significant events like a major business acquisition. Investments held for liquidity needs require fair-value reporting for financial-statement purposes. Therefore, your best bet is to match the maturity of the security to your liquidity objectives.

Another fundamental guideline in any treasury policy is how the treasury should manage excess cash. Three factors play into the management decision: capital preservation, liquidity and income generation. The policy should document which of these factors is the most important. Because business practices change over time, consider reassessing your priorities in this area annually.

You should document performance benchmarks, too. Companies commonly use the three-month treasury-bill index, plus a stated premium for short-term cash or a three-to five-year treasury-note index for long-term cash needs. Overseas subsidiaries bring an additional set of variables the policy should address, including maximum levels of cash the subsidiaries may keep to invest and how they should manage foreign exchange.

The liquidity profile serves to meet the company's anticipated short-term cash needs and typically includes bankers' acceptance, certificates of deposit, repurchase agreements and treasury notes with maturities of one year or less. The Securities and Exchange Commission's Office of the Chief Accountant notes that an investment's underlying stated maturity determines its investment life, even in cases where repricing takes place as often as weekly.

The long-term portfolio may include both short-term investments and long-term securities. The treasury department should set a maximum maturity for all investments. In accordance with FAS 115, you must designate at the time of acquisition the investment securities you intend to hold to maturity, thus retaining historical cost accounting. As for the securities you hold available for sale, you must mark them to market and show the impact of fluctuations on equity.

Which investments are authorized or restricted from purchase is an issue that warrants serious consideration, and therefore you should spell out your decisions in the treasury policy. At the urging of its investment-securities firm, a high-tech start-up purchased an **auction**-rate preferred stock (an equity-security issue with dividends that rake advantage of favorable federal income-tax treatment) issued by a British retailer. Within 60 days of purchase, the retailer declared bankruptcy. To avoid such situations, your policy should state which depository institutions your company uses, the minimum credit rating of all qualifying obligations and investment-exposure limits.

Transaction processing is a commonly overlooked but necessary element. Brokers and dealers that provide securities clearance and custodial services should meet **predetermined** minimum rating **criteria**. Reviewing the **criteria** for each broker/dealer annually can help minimize unforeseen problems.

The objective of any foreign-exchange risk-management program is to minimize the effect of foreign-exchange fluctuations. Where hedging ends and speculation begins is subjective and difficult to discern. Generally accepted accounting principles limit hedge accounting to committed cash-out: flows or actual balance-sheet expenses that show hedge activity. You may want to avoid fluctuations in revenue caused by material changes in currency movements, although doing that requires mark-to-market accounting treatment.

At any rate, modeling and the requirement that open positions be marked to market by someone other than the traders should provide you with the best information to make decisions. Once again, your best bet is to spell out in your policy which hedge instruments you want to authorize and which ones, such as written options, you don't.

DERIVATIVES ON A SHORT LEASH

In my role as an auditor, I'm often asked by a company's board of directors to confirm that their investment policy precludes the use of derivatives. As you know, companies use forward-exchange contracts to hedge foreign-currency risks or use interest-rate swaps to minimize the effects of interest-rate fluctuations. When I explain that, the board members often respond, "We understand the need for those derivatives. It's the exotic financial instruments we read about in the business press that worry us."

Since using derivatives is commonplace, their fears aren't without good reason. Derivatives can, however, help companies manage and transfer risk, and most companies can use them if they take reasonable precautions. An effective treasury policy can strengthen control over usage in four ways:

* The policy should authorize the types of derivatives the company can use, as well as their limits. Also, the policy should state the types of derivatives, such as leveraged, that management prohibits.

* The controller's group should mark positions to market independently of the treasury group.

* The investment-oversight committee should receive mark-to-market valuations monthly for each instrument.

* You should incorporate a "smoke alarm" into the policy. For example, when the aggregate loss from a position exceeds a threshold dollar amount -- say $500,000 -- your treasurer should report that fact within two business days to the investment-oversight committee. The committee should then monitor the position on a daily basis, and any further decline in value greater than a certain percentage would alert treasury that it must develop and implement a divestment strategy to minimize the company's exposure to loss as soon as possible.

Of course, you can't anticipate every situation. Therefore, it's important: to grant the investment committee discretionary powers to make exceptions to the written policy. This gives you the flexibility to respond to opportunities or issues management didn't envision when it first approved the policy. What's important here is that you report exceptions to the board of directors as soon as possible.

Clearly, an ounce of prevention is worth a pound of cure. Get the consensus of your executive management as to what the risk profile in the treasury area should be, confirm it with the board of directors, spell out the rules for those responsible for executing the policy and periodically monitor compliance. If you do those simple things, you and your directors will sleep much better at night.

THIS IS THE FULL-TEXT.

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Geographic Names: US

Descriptors: Treasuries; Policy making; Guidelines; Risk management
Classification Codes: 3100 (CN=Capital & debt management); 9150 (CN=Guidelines); 9190 (CN=United States)

? **ds**

```
Set   File    Items   Description
         9      448
        15     3954
       160      105
       148     3827
       275      741
       610      601
       810      210
S1             9886   RELIABILITY (5N) FACTOR?
         9    30598
        15   118740
       160     9047
       148   291866
       275    48410
       610    85701
       810    23931
S2           608293   RELIABILITY
         9     2036
        15     5524
       160      286
       148     8791
       275      335
       610      848
       810      330
S3            18150   BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
         9        0
        15        0
       160        0
       148        1
       275        0
       610        0
       810        0
S4                1   (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
         9      565
        15     1736
       160       42
       148     3429
       275      341
       610      675
```

```
      810       179
S5             6967   ROUND(3N) ROUND
        9        31
       15        77
      160         4
      148       102
      275         9
      610        11
      810         2
S6              236   SINGLE () OFFER
        9         0
       15         1
      160         0
      148         0
      275         0
      610         0
      810         0
S7                1   ROUND (5N) OFFER (10N) COUNTEROFFER
        9        53
       15       505
      160         6
      148       475
      275        63
      610        83
      810        17
S8             1202   PREDETERMINE??? (5N) (CRITERIA OR CRITERION)
        9         0
       15         0
      160         0
      148         0
      275         0
      610         0
      810         0
S9                0   AU=BURCHETTA,J?
        9         0
       15         0
      160         0
      148         0
      275         0
      610         0
      810         0
S10               0   AU=BROFMAN, C?
        9   3014933
       15   4060790
      160         0
      148  14270282
      275   1423572
      610   2227409
      810     95689
S11        25092675   PD>19980806
        9         0
       15         9
      160         0
      148         2
      275         2
      610         0
      810         0
S12              13   S8 AND AUCTION
        9         0
       15         2
      160         0
      148         1
      275         0
      610         0
      810         0
S13               3   S3 AND S8
        9         0
       15         2
      160         0
      148         1
      275         0
      610         0
      810         0
S14               3   RD  (unique items)
        9         0
       15         2
      160         0
      148         0
      275         0
      610         0
      810         0
S15               2   S14 NOT S11
        9         0
       15         1
      160         0
      148         0
      275         0
      610         0
      810         0
S16               1   S12 NOT S11
        9         0
       15         3
      160         0
      148         0
      275         0
      610         0
      810         0
S17               3   S16 OR S15
        9         0
       15         3
      160         0
      148         0
      275         0
      610         0
      810         0
S18               3   RD  (unique items)
```

? s auction or bid or haggle

```
  9: Business & Industry(R)_Jul/1994-2010/Jan 16
             725  HAGGLE
           30122  AUCTION
          114561  BID
          136933  AUCTION OR BID OR HAGGLE

 15: ABI/Inform(R)_1971-2010/Jan 16
            1330  HAGGLE
           58811  AUCTION
          169748  BID
          215213  AUCTION OR BID OR HAGGLE
```

```
160: Gale Group PROMT(R)_1972-1989
              18  HAGGLE
            1487  AUCTION
           29070  BID
           30311  AUCTION OR BID OR HAGGLE

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
            2060  HAGGLE
          132075  AUCTION
          327702  BID
          431824  AUCTION OR BID OR HAGGLE

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
             265  HAGGLE
           10202  AUCTION
           25846  BID
           33802  AUCTION OR BID OR HAGGLE

610: Business Wire_1999-2010/Jan 17
             228  HAGGLE
           22930  BID
           25246  AUCTION
           43849  AUCTION OR BID OR HAGGLE

810: Business Wire_1986-1999/Feb 28
              46  HAGGLE
            9987  BID
            6073  AUCTION
           14981  AUCTION OR BID OR HAGGLE

TOTAL: FILES 9,15,160 and ...
          264016  AUCTION
          699844  BID
            4672  HAGGLE
     S19  906913  AUCTION OR BID OR HAGGLE
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? s purchase or buy

Processing

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  9: Business & Industry(R)_Jul/1994-2010/Jan 16
          257863  PURCHASE
          308700  BUY
          494676  PURCHASE OR BUY

 15: ABI/Inform(R)_1971-2010/Jan 16
          387540  PURCHASE
          505745  BUY
          761887  PURCHASE OR BUY

160: Gale Group PROMT(R)_1972-1989
           55036  PURCHASE
           60231  BUY
          107546  PURCHASE OR BUY

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
         1077428  PURCHASE
         1082826  BUY
         1919601  PURCHASE OR BUY
```

```
275: Gale Group Computer DB(TM)_1983-2010/Dec 11
           89482  PURCHASE
          121298  BUY
          188281  PURCHASE OR BUY

610: Business Wire_1999-2010/Jan 17
          122595  BUY
          233148  PURCHASE
          326299  PURCHASE OR BUY

810: Business Wire_1986-1999/Feb 28
           31230  BUY
          110407  PURCHASE
          132012  PURCHASE OR BUY

TOTAL: FILES 9,15,160 and ...
         2210904  PURCHASE
         2232625  BUY
     S20 3930302  PURCHASE OR BUY
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? s s19 (20n) s20

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  9: Business & Industry(R)_Jul/1994-2010/Jan 16
          136933  S19
          494676  S20
            9714  S19 (20N) S20

 15: ABI/Inform(R)_1971-2010/Jan 16
          215213  S19
          761887  S20
           12089  S19 (20N) S20

160: Gale Group PROMT(R)_1972-1989
           30311  S19
          107546  S20
            2654  S19 (20N) S20

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
          431824  S19
         1919601  S20
           28321  S19 (20N) S20

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
           33802  S19
          188281  S20
            2220  S19 (20N) S20

610: Business Wire_1999-2010/Jan 17
           43849  S19
          326299  S20
            4039  S19 (20N) S20

810: Business Wire_1986-1999/Feb 28
           14981  S19
          132012  S20
            1339  S19 (20N) S20

TOTAL: FILES 9,15,160 and ...
```

```
          906913  S19
         3930302  S20
     S21   60376  S19 (20N) S20
```

? s s21 not s11

Processing

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  9: Business & Industry(R)_Jul/1994-2010/Jan 16
            9714  S21
         3014933  S11
            1752  S21 NOT S11

 15: ABI/Inform(R)_1971-2010/Jan 16
           12089  S21
         4060790  S11
            2577  S21 NOT S11

160: Gale Group PROMT(R)_1972-1989
            2654  S21
               0  S11
            2654  S21 NOT S11

148: Gale Group Trade & Industry DB_1976-2010/Jan 16
           28321  S21
        14270282  S11
            8100  S21 NOT S11

275: Gale Group Computer DB(TM)_1983-2010/Dec 11
            2220  S21
         1423572  S11
             674  S21 NOT S11

610: Business Wire_1999-2010/Jan 17
            4039  S21
         2227409  S11
               0  S21 NOT S11

810: Business Wire_1986-1999/Feb 28
            1339  S21
           95689  S11
            1165  S21 NOT S11

TOTAL: FILES 9,15,160 and ...
           60376  S21
        25092675  S11
     S22   16922  S21 NOT S11
```

? ds

```
Set   File     Items   Description
        9       448
       15      3954
      160       105
      148      3827
      275       741
      610       601
      810       210
S1             9886   RELIABILITY (5N) FACTOR?
        9     30598
       15    118740
      160      9047
      148    291866
      275     48410
      610     85701
      810     23931
S2           608293   RELIABILITY
        9      2036
       15      5524
      160       286
      148      8791
      275       335
      610       848
      810       330
S3            18150   BARGAIN??? (10N) (AGREEMENT OR DEAL OR AUCTION)
        9         0
       15         0
      160         0
      148         1
      275         0
      610         0
      810         0
S4                1   (BINDING OR BOUND) (10N) BARGAIN (10N) PAYMENT
        9       565
       15      1736
      160        42
      148      3429
      275       341
      610       675
      810       179
S5             6967   ROUND(3N) ROUND
        9        31
       15        77
      160         4
      148       102
      275         9
      610        11
      810         2
S6              236   SINGLE () OFFER
        9         0
       15         1
      160         0
      148         0
      275         0
      610         0
      810         0
S7                1   ROUND (5N) OFFER (10N) COUNTEROFFER
        9        53
       15       505
      160         6
      148       475
      275        63
      610        83
      810        17
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23/6,K/1 (Item 1 from file: 15)
DIALOG(R)File 15: ABI/Inform(R)
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****USE FORMAT 7 OR 9 FOR FULL TEXT****

Transaction exposure management in international construction

1994 **Length:** 8 Pages
Word Count: 3228
Text:

...move away from the rates of the forecast scenario used for bid submission. If the **bid** is then accepted, transaction loss may occur.

To avoid a transaction loss during project stage 2, the contractor should **buy** options for the total exposed position (TEP sub i) of the projects foreign currencies for the expected **bid** acceptance date, or the next closest date.

To hedge a positive/negative TEP sub i...

...That is why a contractor should only hedge selected net cash flows that exceed a **predetermined** exposure limit. The following decision **criterion** suggests a method for the selection of the "significant few" cash flows from the net...

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Dialog eLink: USPTO Full Text Retrieval Options

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00905834 95-55226
Transaction exposure management in international construction

Fritsche, Hans
American Association of Cost Engineers Transactions 1994 Transactions
pp: INT8.1-INT8.8
1994
CODEN: AACTAZ
ISSN: 0065-7158 **Journal Code:** AEE
Document Type: Journal article **Language:** English **Length:** 8 Pages
Special Feature: Charts Graphs Equations References
Word Count: 3228

Abstract:

Many US construction companies are looking for new markets in which to offer their construction services. European and Asian markets with a large construction volume appear especially promising. However, many medium-sized companies lack international business experience and are unaware of the risks and opportunities of working abroad. International construction projects may involve multiple currencies. Exchange rate movements between these currencies can affect the dollar value of the foreign currency denominated cash flow, endangering the profitability of the project or resulting in a loss. An overview of the theory of transaction exposure management as applied to construction projects is presented. The main steps to be taken during bid preparation and project execution are identified and explained.

Text:

INTRODUCTION

Many U.S. construction companies are looking for new markets in which to offer their construction services. European and Asian markets with a large construction volume appear especially promising.

However, many medium-sized companies lack international business experience, and are unaware of the risks and opportunities of working abroad. International construction projects may involve multiple currencies. Exchange rate movements between these currencies can affect the dollar value of the foreign currency denominated crash flows, endangering the profitability of the project, or resulting in losses.

This paper provides an overview of the theory of transaction exposure management as applied to construction projects. The main steps to be taken during bid preparation and project execution will be identified and explained.

DEFINITIONS

TRANSACTION EXPOSURE

Ultimately, a U.S. company will always be interested in the dollar value of its cash flows, because financial statements are reported and financial performance is evaluated in U.S. dollars. Consequently, the preparation of the bid and the determination of the profit will be based on U.S. dollars.

Transaction exposure arises when a contractor executes a fixed price contract with cash flows denominated in foreign currency. The nominal amount of the cash flow in foreign currency is fixed. However, the exchange rate may change between entering the contract and the actual time of the cash flow. Consequently, the dollar value of such a cash flow is uncertain.

HEDGING

The exposed currency position is the net amount of a foreign currency whose dollar value would be changed by an exchange rate movement.

Hedging an exposed currency position means establishing an offsetting currency position. An offsetting currency position can be established by buying a financial contract (such as a forward contract or option contract). Whatever is lost or gained on the original exposed currency position is offset by a corresponding foreign exchange gain or loss on the currency hedge. In that way, hedging locks in a dollar value for the exposed currency position and protects a firm from unforeseen currency movements.

Suppose we are going to receive a foreign currency denominated cash amount at a certain future date. Then we could establish an offsetting currency position by selling the same amount of foreign currency forward for this future date. At the time we buy this forward contract, we fix the future exchange rate at the forward rate and lock in a fixed dollar value for the foreign currency denominated cash inflow.

CORRELATION BETWEEN EXCHANGES RATES

The relation between the behavior of different exchange rates is called correlation, which is always between -1 and +1. We can differentiate between three benchmark cases:

* positive correlation: the exchange rates move closely together. The strongest form is perfect positive correlation with a correlation coefficient of +1;

* no correlation: there is no specific relation between the movements of the exchange rates. The correlation coefficient is equal or close to 0; and

* negative correlation: the exchange rates have opposite behaviors. The strongest form is perfect negative correlation with a correlation coefficient of -1.

If exchange rates are sufficiently positively or negatively correlated, the cash flows of these currencies can be consolidated and hedged together with one financial tool. This can have several advantages. First, the amount to be hedged and the related costs of hedging can be reduced. A cash outflow in one currency can be reduced by a cash inflow of a strongly, positively correlated currency. Secondly, by combining cash flows of strongly correlated currencies, the resulting cash flows can be better matched with the offered contract sizes.

The contract cycle, as shown in Figure 1, is characterized by four important milestones: invitation to bid, bid submission, bid acceptance, and final payment. (Figure 1 omitted) Bid invitation and submission form the boundary of project stage 1. Stage 2 is defined as the period between bid submission and bid acceptance, and stage 3 is the period between bid acceptance and final payment. The contract stages have different risks. Stage 2 is characterized by the uncertainty of bid acceptance/rejection and of exchange rate movements. In stage 3, the bid is accepted and the projects estimated cash flows are exposed to exchange rate movements.

THREE STEPS OF TRANSACTION EXPOSURE MANAGEMENT

Construction companies, by their nature, are in business to take construction-related risks Generally, they do not speculate in the foreign exchange market and assume financing risks. Rather, they hedge their transaction exposure. The three major elements of an effective transaction exposure management strategy are:

* bid preparation incorporating expected future exchange rates;

* hedging of risk for stage 2; and

* hedging of risk for stage 3.

Figure 2 gives an overview of the steps of the three major elements of effective transaction exposure management. (Figure 2 omitted) The figure serves as a guide to the following, more detailed explanation of these three elements.

BID PREPARATION INCORPORATING FUTURE EXCHANGE RATES

The first major step in minimizing transaction exposure is preparing a realistic bid that incorporates expected future exchange rates. The submitted bid price must already incorporate the expected future dollar value of those cash flows that are denominated in foreign currency. The submitted bid price and corresponding cash flows then create a baseline for risk hedging in project stages 2 and 3.

BID PREPARATION PROCEDURES FOR INTERNATIONAL PROJECTS

The bid preparation process consists of four major steps:

* forecast of expected future exchange rates;

* determination of bid price in U.S. dollars;

* determination of bid price in contract currency; and

* evaluation of bid scenarios and selection of the bid price used for bid submission.

forecast of expected future exchange rates

In the case of a floating rate system, where government intervention is sporadic or nonexistent, currency prognosticators have the choice of using either market or model-bad forecasts. Two model-based approaches to currency prediction are time series forecasting and regression forecasting. Time series forecasting uses exclusively the past history of rates and extrapolates them into the future [1,2]. Regression forecasting utilizes the relationship between the variable to be forecast and other variables that explain its variation [5].

The financial markets of developed countries efficiently incorporate the likelihood of currency changes in the cost of money and forward differentials. Currency forecasts, therefore, can be obtained by extracting the predictions already embodied in interest and forward rates. The forward rate is an unbiased predictor of the future spot rate.

Depending on the approaches chosen, different forecast scenarios can be obtained and corresponding bid prices determined. The bid price submitted is selected from these bid scenarios.

DETERMINATION OF BID PRICE IN U.S. DOLLARS

Only the cash outflows are used to determine the bid price in U.S. dollars. The expected future exchange rate is used to translate the foreign currency denominated outflows into U.S. dollars. The four primary steps of calculating the bid price in U.S. dollars include:

* determination of cash outflows, which are kept separately by currency and time of occurrence;

* translation of cash outflows denominated in foreign currency into U.S. dollars using expected future exchange rates;
* determination of the total project cost in U.S. dollars; and

* determination of the bid price ($) by adding contingency and profit to total project cost.

Table 1 illustrates the determination of the bid price in U.S. dollars for s project with two foreign currencies involved. (Table 1 omitted)

(Equation 1 omitted)

(Equation 2 omitted)

(Equation 3 omitted)

DETERMINATION OF BID PRICE IN CONTRACT CURRENCY

If the payment for the project is made in foreign currency, the submitted bid price (FC sub i) should consider the dollar value uncertainty of the cash inflows.

The bid price (FC sub i) is determined, thus the dollar value of the future cash inflows denominated in contract currency equals the determined bid price in U.S. dollars (Equation 7). The expected future exchange rate is used to translate the cash inflows into U.S. dollars.
The procedure of determining the bid price in contract currency can be broken down into four steps as follows:

* determination of the incremental percentage of completion for the specified time period;

* % Completion x Bid Price (FC sub i) = Cash Inflow (FC sub i);

- translation of the cash inflows (FC sub i) into U.S. dollars using the expected future exchange rate; and

- calculation of the Bid Price (FC sub i) from the condition: dollar value of the cash inflows (FC sub i) = Bid Price ($).

Table 2 illustrates the determination of bid price in contract currency, considering retainage and monthly progress payment. (Table 2 omitted)

(Equation 4 omitted)

(Equation 5 omitted)

(Equation 6 omitted)

(Equation 7 omitted)
(Equation 8 omitted)

The bid scenarios are based on the different approaches chosen for forecasting exchange rates. The differences in the bid prices (FC sub i) should be evaluated and the most reliable and likely bid scenario must be selected.

The selection of the "most likely" bid scenario and the submission of the corresponding bid price conclude the first major element. By using expected future exchange rates during bid preparation, the expected future dollar value of the foreign currency enominated cash flows is incorporated in the bid price.

HEDGING OF RISK FOR STAGE 2

After bid submission, the contractor is not sure the bid will be accepted. During this period, the exchange rates could move away from the rates of the forecast scenario used for bid submission. If the **bid** is then accepted, transaction loss may occur.

To avoid a transaction loss during project stage 2, the contractor should **buy** options for the total exposed position (TEP sub i) of the projects foreign currencies for the expected **bid** acceptance date, or the next closest date.
To hedge a positive/negative TEP sub i a put/call option should be bought [4,7]. A pull/call option is the right, but not the obligation, to sell/buy a specified amount of a currency at a set price and expiration date against another currency. Since option contracts are not required to be exercised, the rejection of submitted bid, or the failure to subsequently accept and execute such contract, results in minimal financial exposure/expense.

If exchange rates are sufficiently positively or negatively correlated, the TEP sub i of these currencies can be consolidated and hedged together with one option.

Table 3 shows the hedging table of a project with two foreign currencies involved. (Table 3 omitted) From this table, the cash flows to be hedged are selected.

(Equation 9 omitted)

(Equation 10 omitted)

The second major element of an effective transaction exposure management strategy, hedging of risk for project stage 2 was achieved by buying option contracts for the total exposed position (TEP sub i) of the project's foreign currencies. Finally, transaction loss in project stage 3 must be prevented.

HEDGING OF RISK FOR STAGE 3

If the submitted bid is accepted and a contract is executed, the contractor enters project stage 3. Based on the submitted bid, the contractor has estimated the timing, size, and currency denomination of the consolidated net cash flows. The contractor has two options for hedging stage 3 risk:

* hedge all consolidated net cash flows--by hedging all consolidated net cash flows, the contractor wants to minimize most transaction exposure. However, hedging has its own cost; and

* hedge selected net cash flows--hedge only those cash flows that exceed the allowed exposure limit (AEL) established in corporate policy. This exposure limit differs from company to company.

Instead of assuming the full risk of transaction losses, most enterprises usually reasonably hedge transaction exposure. That is why a contractor should only hedge selected net cash flows that exceed a **predetermined** exposure limit. The following decision **criterion** suggests a method for the selection of the "significant few" cash flows from the net cash flows (NCF sub ij) shown in Table 3.

CRITERION FOR THE SELECTION OF THE SIGNIFICANT NET CASH FLOWS

CRITERION

Only those net cash flows are hedged whose transaction exposure exceeds a certain percentage of the bid price in U.S. dollars. The impact of the transaction exposure on the bottom line is measured.

For example, assume that a company's corporate policy allows a total transaction loss of 3 percent of the bid price ($) on a project and that there are 30 net cash flows denominated in foreign currencies. If the dollar value of these cash flows is of similar magnitude, the allowed exposure limit for any of the project's net cash flow can be calculated in simplified manner as follows:

Allowed Exposure Limit = 3% / 30 = 0.10%

Then, a net cash flow will be hedged only if its transaction exposure exceeds 0.1 percent of the bid price ($).

transaction exposure

Transaction exposure is calculated as the product of the net cash flow and the exchange rate deviation.

(Equation 11 omitted)

Exposure is the difference between the hedged and unhedged dollar value of the net cash flow, representing the gain/loss that results from leaving a net cash flow unhedged.

EXCHANGE RATE DEVIATION

The exchange rate deviation is the difference between the "worst case" future exchange rate and the forward rate offered at bid acceptance. The "worst case" future exchange rates are based on the exchange rate forecasts used during bid preparation.

(Equation 12 omitted)

If the net cash now is hedged at bid acceptance, transaction exposure is avoided. However, if it is left unhedged, the exchange rate may approach the "worst case" forecasted exchange rate and cause a transaction loss.

"WORST CASE" FUTURE EXCHANGE RATE

The "worst case" future exchange rate is that with the most unfavorable impact on the projects financial outcome of all the exchange rate forecasts used during bid preparation. This rate is different for cash inflows and cash outflows as can be shown by the effect of exchange rate changes on the basic bid equation:
(Equation 13 omitted)

This equation can also be written as:

(Equation 14 omitted)

The most unfavorable impact on the project's financial outcome is caused by an increase of cash outflows and/or a decrease of cash inflows.

Assuming that cash inflows and cash outflows are transacted in foreign currency, the worst financial impact in dollar terms an the bid equation occurs under the following scenario:

* cash inflows: The foreign currency depreciates, which results in a decrease of the cash inflows in U.S. dollars. The "worst case" for cash inflows is the exchange rate forecast with most depreciation of the foreign currency relative to the offered forward rate at bid acceptance; and

* cash outflows: The foreign currency appreciates, which results in an increase of the cash outflows in U.S. dollars. The "worst case" for cash outflows is the exchange rate forecast with most appreciation of the foreign currency relative to the offered forward rate at bid acceptance.

As shown in Figure 3, the "worst case" future exchange rates for cash inflows and cash outflows create a band, in which the future exchange rate could float. However, considering the type of cash flow, only the band's boundary value with the most unfavorable impact on the projects financial outcome is to be used to calculate the transaction exposure of a net cash flow.

To demonstrate the calculation of transaction exposure the following cash flows are assumed:

(Calculation omitted)

Using Figure 3, transaction exposure for the above assumed net cash flows is calculated as follows:

(Calculations omitted)

If the above calculated transaction exposure as a percentage of the bid price exceeded the allowed exposure limit (AEL), the cash flow would be hedged.

HEDGING OF SELECTED NET CASH FLOWS

The selected "significant few" net cash flows should be hedged. Otherwise, they could have a significant unfavorable impact on the projects financial outcome. The most frequently used financial instruments to hedge stage 3 transaction exposure are:

* forward market hedge, and

* money market hedge.

FORWARD MARKET HEDGE

A forward contract is a non-standardized, individual financial agreement between a bank and a customer. It calls for delivery, at a fixed future date, of a specified amount of one currency against dollar payment. The exchange rate is fixed at the time the contract is entered into.

MONEY MARKET HEDGE

An alternative to s forward market hedge is to use a money market hedge. A money market hedge involves simultaneous borrowing and lending activities in two different currencies to lock in the dollar value of a foreign currency denominated cash flow.

Assuming that an U.S. contractor has future payables in Deutschmark, he could hedge his transaction exposure as follows:

* borrow dollars in the U.S.; exchange dollars at the daily exchange rate into Deutschmark and deposit Deutschmark in Germany; and

* use the proceeds of the Deutschmark deposit to pay the Deutschmark expenditures.

HEDGING TOOL SELECTION

As there are different hedging tools available, which of these tools should be used? Hedging tools have different costs because of pricing differences between the markets and special financing options (low interest loans). The present value ($) of the hedged foreign currency cash flows can then be different depending o the financial tool used. The hedging tool with the maximum present value (s) of the hedged foreign currency cash flows should be selected from available tools. The third major element of an effective transaction exposure management strategy, hedging of risk for project stage 3, selects the net cash flows with a significant unfavorable impact on the project's financial outcome and hedges them with the least expensive hedging tool.

CONCLUSIONS

Transaction exposure arises whenever a contractor enters into a fixed price contract with cash flows denominated in foreign currencies. Between bid submission and the actual time of the cash flows exchange rate movements can affect the dollar value of the project's foreign cash flows, endangering the profitability of the project, or resulting in losses. This paper suggests an effective transaction exposure management strategy which minimizes transaction losses. The strategy consists of three major steps:

First, a realistic bid incorporating expected future exchange rates must be prepared. The submitted bid price and corresponding cash flows consider the expected future dollar value of the cash flows denominated in foreign currency.

Second, to hedge transaction exposure between bid submission and acceptance option contracts may be purchased to cover the total exposed position (TEP sub i) of the projects foreign currencies.

Third, to hedge transaction exposure between bid acceptance and final payment, the net cash flows (NFC sub ij) with a significant unfavorable impact on the projects financial outcome should be hedged. The hedging tool with the maximum present value ($) of the hedged foreign currency cash flows should be selected from available tools.

APPLICATION

The theory of transaction exposure management was applied to a fictitious construction project. The results of this application and additional documentation about the topic will be provided during the presentation at the conference.

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Geographic Names: US

Descriptors: Construction industry; International markets; Cost engineering; Foreign exchange rates; Bid price; Project management; Guidelines
Classification Codes: 9190 (CN=United States); 9180 (CN=International); 8370 (CN=Construction industry); 3500 (CN=Foreign exchange administration); 9150 (CN=Guidelines)

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